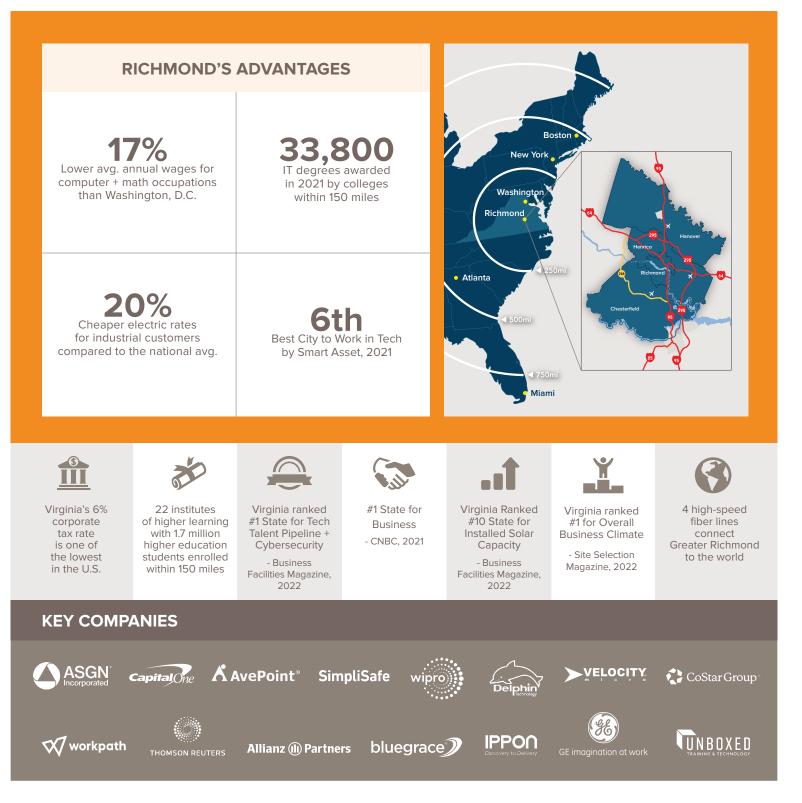


GROWTH OPPORTUNITIES FOR CYBER SECURITY, SOFTWARE DEVELOPMENT + MORE

Greater Richmond's Information Technology cluster is broad and diverse. The region offers one of the best location values for data centers in the mid-Atlantic with pre-certified, secure sites offering reliable fiber and redundant power. This is why companies such as Meta and QTS are choosing to consistently reinvest in the region. The region is also home to successful cyber security operations from companies like the Federal Reserve Bank of Richmond, Capital One, Thomson Reuters and Bank of America.



| INDUSTRY INCENTIVES | | AVERAGE WAGES | | |
|---|--|--|--------------------------|-------------------|
| Commonwealth's Development Opportunity Fund | A "deal closing" fund to be employed at the Governor's discretion when necessary to secure a company location or expansion in Virginia | Occupation | Avg. Richmond Wage | Avg. U.S. Wage |
| | | Information Security Analysts | \$109k | \$113 k |
| Chesterfield Data Center Tax Reduction Henrico Data Center Tax Reduction | The county recently decreased the property tax rate on computer and related equipment for data centers by 87% to \$0.24 per \$100 The county recently decreased the property tax rate on computer and related equipment for data centers by 89% to \$0.40 per \$100 | Computer Network Support Specialists | \$68 k | \$71 k |
| | | Computer User Support Specialists | \$55k | \$58k |
| | | Database Administrators and Architects | \$102k | \$103k |
| Virginia Economic Development Incentive Grant | Assists companies to invest and to provide new job opportunities | Computer Programmers | \$87 k | \$97k |
| | | Software Developers | \$114k | \$121k |
| Virginia Talent Accelerator Program | Provides world-class training and recruitment solutions that are fully customized to a company's unique operations, equipment, standards, and culture | Web and Digital Interface Designers | \$76 k | \$96k |
| | | Data Scientists | \$107 k | \$109k |
| Virginia Jobs Investment Program | Supports the creation of new jobs and investment and helps businesses train new and existing workers | Computer Systems Analysts | \$100k | \$102k |
| | | Computer Systems Administrators | \$90k | \$91k |

SimpliSafe has been expanding rapidly, and we are excited to partner with the talented, diverse workforce in the Richmond Region to continue keeping more and more Americans safe. We aim to offer a fast-growing and innovative work-place culture and are thrilled to find ready-made facilities.





GREATER RICHMOND PARTNERSHIP SERVICES

The Greater Richmond Partnership offers a full range of services to businesses looking to locate or expand in the Richmond area and has a staff of business development experts who can assist with everything from site location analysis to evaluation of financial assistance:

- Workforce Recruitment + Training
- Site Selection Assistance
- Connections + Introductions

- In-Depth Market Data + Business Intelligence
- Financial + Entrepreneurial Resources
- Confidential Project Management Assistance