



Greater Richmond, Virginia

Logistics + E-commerce

5,935

LOGISTICS ESTABLISHMENTS IN RICHMOND

\$943m

INVESTED BY LOGISTICS FIRMS SINCE 2010

1,947

KEY DEGREES AWARDED ANNUALLY

43,461

EXISTING LOGISTICS WORKERS IN THE REGION

AVERAGE WAGES

Occupation	Richmond Employment	Richmond Avg. Wage	U.S. Avg. Wage
Logisticians	882	\$35.27	\$37.83
Supervisors, Transportation & Material Moving	2,061	\$26.16	\$27.81
Customer Service Representatives	15,055	\$17.33	\$17.94
Cargo & Freight Agents	415	\$20.50	\$22.49
Packers & Packers	2,270	\$11.36	\$13.31
Laborers & Material Movers	12,211	\$13.82	\$15.45
Heavy & Tractor-Trailer Truck Drivers	10,122	\$21.12	\$22.52
Conveyor Operators & Tenders	95	\$16.52	\$17.38
Industrial Truck & Tractor Operators	2,879	\$17.68	\$18.24
Supervisors, Non-Retail Sales	1,855	\$41.45	\$41.43
Mobile Heavy Equipment Mechanics	769	\$26.29	\$26.37
Computer User Support Specialists	2,620	\$24.74	\$27.19

KEY COMPANIES



The region sits at the intersection of Interstates 95, 64 and 85



Amazon has 5 facilities in the region, including a 1 million SF distribution center



More than 480 truck transportation firms serve the region



Port of Virginia connects the Richmond Marine Terminal to 200+ countries around the world



Electric industrial costs are 31% below the U.S. average with a 99.9% reliability rate



A history of low labor unionization in a Right-To-Work state



45 percent of the U.S. population within a day's drive

GREATER RICHMOND'S MILITARY LOGISTICS FACILITIES

- Fort Lee is a 26,000 personnel base in the Richmond MSA and a key training facility for all branches of the military, including Army Logistics University; Army Quartermaster School; Army Transportation School; 49th Quartermaster Group; Defense Commissary Agency HQ and USAF Transportation Management School. On any given day, there are 10,000 military and civilian students training at Fort Lee, with 70,000 students trained annually.
- Defense Logistics Agency (DLA) provides the Army, Marines, Navy, and Air Force with logistics, acquisition and technical services. DLA-Aviation, a 600-acre campus with 4.5 million square feet of covered and uncovered storage space, employs 2,880 people.



RECENT ANNOUNCEMENTS

- **Wegmans Food Markets**, a grocery retailer with stores throughout the Northeast and Mid-Atlantic, will invest \$175 million to establish a 700-person regional distribution operation in Hanover County.
- A 110-acre property adjacent to I-95, dubbed **Deepwater Industrial Park**, has begun redevelopment as a newly built space for warehousing, distribution and manufacturing.
- **DuPont Specialty Products USA**, will lease a 133,039 square-foot building for distribution to be managed by XPO Logistics.
- Richmond, Va., was ranked as one of the winners of the fDi Intelligence's **American Cities of the Future 2019/20** rankings. The region was named the top mid-sized "American City of the Future."
- **Amazon** will use a new 321,000 sq.ft. building to sort and deliver packages. The company has begun operations in the space and created more than 100 full- and part-time jobs.
- **Brenntag Mid-South Inc.**, a chemical distributor, signed a lease for a 28,000 sq.ft. warehouse to serve its customers in Virginia.

INDUSTRY INCENTIVES

Below is a sampling of available incentives for supply chain businesses. Contact the Greater Richmond Partnership, Inc. for further information.

Barge and Rail Usage Tax Credit	Tax credit given for moving goods by barge or rail
International Trade Facility Tax Credit	Tax credit given for increasing the amount of cargo transported through a port facility and creating new jobs or capital investments
Port Volume Increase Tax Credit	Tax credit for manufacturers or distributors who increase port usage
Foreign Trade Zone	Allows businesses to defer paying U.S. Customs duties on imported goods held within the zone
Virginia Economic Development Incentive Grant	Assists and encourages companies to invest and to provide new employment
Virginia Jobs Investment Program	Supports the creation of new jobs and investment and helps businesses train new and existing workers
Enterprise Zones	Specially designated zones offer additional incentive opportunities
Commonwealth's Development Opportunity Fund (COF)	Designed as a "deal closing" fund to be employed at the Governor's discretion to secure a company location or expansion in Virginia.

COMMONWEALTH CENTER FOR ADVANCED LOGISTICS SYSTEMS (CCALS)

CCALS is a Virginia consortium of industry, government and universities that adapts and transforms advanced logistics systems for market-ready solutions. The organization puts industry expertise at the same table

with government knowledge and university research capabilities to drive real-world logistics systems solutions for Virginia companies.

Partnering with CCALS can be as simple

as requesting a brainstorming meeting to generate ideas on logistics solutions for your company, or as comprehensive as developing an enterprise-wide logistics solution that can be leveraged throughout the industry.



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