



# Greater Richmond, Virginia USA Global Assistance Program

## WHAT IS THE GLOBAL ASSISTANCE PROGRAM?

As a foreign investor in the U.S., we know you face many challenges. Navigating an unfamiliar set of legal, monetary and other systems can be intimidating and it is easy to fall into any number of pitfalls without the proper knowledge. That is why it is so important to seek good advice from experts. But how do you identify the right lawyer, accountant, insurance agent, etc. who has the experience necessary to help you build a stable foundation for your business in the U.S.?

The Greater Richmond Partnership's Global Assistance Program (GAP) is a one-stop shop designed to provide these essential connections for firms exploring opportunities in the U.S. market.

## WHY START THIS PROCESS?

The U.S. is the biggest economy in the world, so opportunities abound for new businesses. Avoid wasting time and money by taking advantage of expert advice and doing things right the first time.

The Greater Richmond Partnership has helped locate more than 100 international businesses since its inception, so we are well equipped to guide your business through the steps necessary to establish your U.S. presence in the Richmond Region.

Our referral partners are all experienced professionals that have worked with international businesses such as yours. Your information is always kept confidential and your first meeting with any of our partners is free.

## PARTICIPATING GAP COMPANIES

We will introduce you to only those business service providers that have experience working with international companies. We recognize that each company is unique and introductions will be made on an individual basis according to your needs and wishes. Providers include:



### Development & Construction

Baskervill  
Capstone Contracting Company  
ColonialWebb  
Draper Aden Associates  
Froehling & Robertson, Inc.  
Hourigan Construction  
KBS, Inc.  
Southeast Industrial Equipment  
S.W. Funk Industrial Contractors, Inc.  
Timmons Group  
Whiting-Turner Contracting Co.



### Legal Services

Challa Law Group  
Hirschler Fleischer  
**Hunton Andrews Kurth**  
KVCF Solutions  
McCandlish Holton, PC  
**McGuireWoods LLP**  
ThompsonMcMullan  
Williams Mullen



### Accounting

Cherry Bekaert LLP  
Dixon Hughes Goodman  
Ernst & Young, LLP  
Keiter  
KPMG LLP



### Finance & Banking

**Atlantic Union Bank**  
**BB&T**  
**Bank of America**  
Chase Commercial Banking  
Fifth Third Bank  
Capital Bank  
Fulton Bank  
**SunTrust Bank**  
**Wells Fargo, N.A.**



### Real Estate & Relocation

Joyner Fine Properties  
Long & Foster Real Estate  
Napier ERA



### Marketing & Creative

BES Studios  
The Martin Agency  
ndp



### Insurance Broker

James River Insurance Co.  
Marsh & McLennan

*\*Companies in bold designate Regional Leadership Circle investors.*

# HOW WE CAN HELP

This page includes some of the support services that can be provided to your company by the Greater Richmond Partnership. With nearly 25 years of experience, we are equipped to handle all types of company relocations and expansions; and if we aren't the most qualified party to help you with a particular challenge, chances are we know who is.

## INFORMATION

Our research department can provide a bevy of information about the Richmond Region, including cost comparisons, labor data, tax information and more. A wealth of general information is available on our website, and our team of researchers can also provide customized data. If you need advanced research, we can refer you to the appropriate university or private research provider.



## REAL ESTATE

The Richmond Region's building costs are well below the national average, and there are plenty of options, whether you need acreage for new construction, a location downtown or space in an office or industrial park. Whatever you decide, we can provide you with the best options to match your needs, including a real estate tour as part of your visit itinerary.



## VISIT SERVICES

When you decide to visit the Richmond Region, we've got you covered. We'll work with your needs to create a complete visit itinerary, from your hotel reservations, to site visits, to meetings with experienced service providers who will guide you through the location process with professional advice.



## INTRODUCTIONS

We can connect you to Richmond-area suppliers, similar or complementary businesses, companies that have already located and industry specific groups and organizations. Once you've decided to locate, we can address your needs by pointing you in the right direction.



## INCENTIVES

Starting a new venture is not easy. That's why incentives are available for qualifying projects at the local and state levels. A variety of benefits are available, including infrastructure improvements, tax credits, cash grants, recruiting and training, assistance and more.



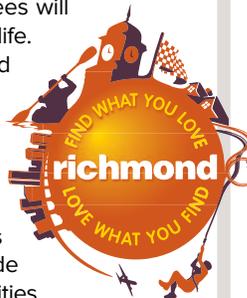
## STAFFING

The Richmond Region's diverse industries and almost 30 educational institutions provide an ample supply of skilled personnel. We'll help match you with desired employees through connections with local workforce groups and professional staffing agencies.



## EMPLOYEE RELOCATION

Moving to a new community involves more than the relocation of the business. Your employees will soon be building a new life. That's why we dedicated a whole website, LoveWhatYouFind.com, to help your firm's employees transition to the Richmond Region run as smoothly as possible. We can provide information on communities, housing options, services, schools and education, entertainment, and much more!



## PUBLIC RELATIONS

Once located, we can provide assistance in announcing your arrival and services to local, regional, and national media through a joint press release and social media promotion. Our level of involvement is determined by you.

