

Why Richmond?

Greater Richmond, Virginia, has a central place in America's history. It was here that the nation's founding fathers were inspired to set into motion the creation of our country. We're one of America's oldest cities yet we're tops in attracting millennial and Gen Z talent thanks in large part to our robust higher education system and quality of place. Companies from across the globe are attracted to Greater Richmond, much like the 11 Fortune 1000 businesses that are headquartered here. And there are many businesses with a major presence or divisional headquarters.

Here are a few reasons companies and talent choose Greater Richmond:

Strategic mid-Atlantic location along the East Coast. Greater Richmond, Virginia, is ideal for companies looking for strong infrastructure. The region's infrastructure includes:

- Direct access to I-95, I-64 and I-85,
- The Richmond Marine Terminal which connects to The Port of Virginia, one of the nation's largest seaports via the James River,
- Richmond International Airport with 33 direct routes and named one of the most efficient airports in North America, and
- Extensive rail lines offer the only place in the U.S. where three Class I railroads cross above ground at the same location.

Simply put, it's easy to move goods and people to, through and within Greater Richmond. More than 45 percent of the nation's population can be accessed within a one-day delivery. And living here, you're less than two hours from the Atlantic beach, the Blue Ridge Mountains and our nation's capital -- providing a vast selection of day trip options.

Top spot for attracting millennial and Gen Z workforce in addition to existing highly educated talent in the region. According to *The Wall Street Journal*, Richmond is home to the 6th highest concentration of millennial workers. Plus, Living Cozy ranks the region as one of the best cities to live in for Gen Z. Of Greater Richmond's existing workforce of nearly 675,000, 39.4 percent holds at least a bachelor's degree (in comparison to the national average of 33.5 percent). Within 150 miles of the region, there are more than 1.7 million higher education students, meaning that companies can recruit any level of

required skill for years to come. Local colleges often partner with companies to address talent needs and custom training solutions with the Community College Workforce Alliance.

Northernmost right-to-work state in the mid-Atlantic with low cost of living, low levels of unionization and a stable business environment. Eight Fortune 500 companies are headquartered here and household brands operate major divisions in Greater Richmond. These companies are drawn to Virginia as it ranks #2 for Best Business Climate by *Business Facilities* magazine (2022). Richmond is less than two hours from Washington, D.C., by car or train, yet there is a major cost of living difference (Richmond is 40 percent less expensive) not to mention it's easier to get around here (Richmond's average commute is a short 24.9 minutes). It's no wonder why so many international companies (200+ from 30 countries) find Greater Richmond an easy market in which to enter the U.S.

Capital city ripe with fine arts and culture, best street art in the world and top foodie accolades. As the capital of Virginia, Richmond is home to:

- World class museums like Virginia Commonwealth University's Institute for Contemporary Art and the Virginia Museum of Fine Arts (one of the largest and most comprehensive museums in the country),
- The Richmond Symphony (one of the nation's leading orchestras), and
- The Richmond Ballet.

We've been named a top foodie city by *Southern Living* and are home to nine James Beard nominees and finalists. Greater Richmond is also home to a burgeoning beverage scene with 46 local craft breweries, distilleries and cideries.

Living an active, healthy lifestyle is easy in Greater Richmond. We don't just sit back and watch sports here -- we get in the game. Greater Richmond has been named among the nation's healthiest cities, as one of the best running cities in the U.S. and a second-best city for cycling. The region offers more than 14,000 acres of local and state parks and popular special events like the Richmond Marathon and the Monument Avenue 10K. At the center of much of Richmond's active lifestyle is the James River with kayaking, canoeing and the only class IV (not for the faint of heart!) rapids in an urban center in the country.

Story Ideas

- **Greater Richmond gains U.S. government Life Sciences funding.** The Richmond-Petersburg collaborative effort was awarded approximately \$52.9 million as a winner of the U.S. Department of Commerce Economic Development Administration's Build Back Better Regional Challenge. The collaboration known as the Alliance for Building Better Medicine will reshore affordable pharmaceutical manufacturing in the U.S., forging the region as a hub for Life Sciences with low-cost wet lab space, a diverse workforce with partnerships at Virginia Commonwealth University and Virginia State University and others.
- **Increasing ESG efforts.** Greater Richmond, Virginia, is home to a diverse collection of businesses and organizations with real commitments to increasing their Environmental, Social and Governance (ESG) efforts. The region's ESG commitments helped attract investments like the LEGO Group's \$1 billion, carbon neutral manufacturing facility, CoStar Group's \$460 million LEED-platinum certified corporate campus and Plenty Unlimited's \$300 million indoor vertical farming campus, the world's largest. Plus, Cascade's works to manufacture recycled packaging products and Meta operates a ~2.5 million square foot data center in the region that is carbon neutral thanks to partnerships with Dominion Energy, which also carries rigorous ESG goals. Overall, the Richmond MSA has 307 LEED Certified buildings with more planned.
- **Perfect for Hub + Spoke office operations.** Strategically located in the mid-Atlantic along the East Coast, Greater Richmond, Virginia, is an ideal location for companies operating under the Hub + Spoke model. This model suggests companies could have a homebase location for its corporate headquarters, a second headquarters in another location dubbed its HQ2 plus offices specializing in finance, research and development, legal, data centers and more. A perfect example is the CoStar Group, which constantly reinvests in Greater Richmond. In December 2021, CoStar Group announced its \$460 million corporate campus, nicknamed the company's "little HQ2" by CEO Andy Florance. Greater Richmond is ripe for office investment as more than 4.7 million square feet of Class A, 5-star office space is planned throughout the region.

- **Growing to meet industrial capacity.** Industrial development is at an all-time high in Greater Richmond, Virginia. According to data from CoStar, more than 12 million square feet of industrial development is underway. That's about 9 percent of the area's existing inventory. More industrial development is under construction now than in the past 15 years. Developers are flocking to the region thanks to Greater Richmond's advantages. For example, electric rates and building costs are 30 percent and 13 percent below the national average, respectively. In fact, industrial development is booming throughout the region as more than 12 million square feet of space is currently under construction. That's more industrial space underway now than throughout the past 15 years.
- **Infrastructure investments add strategic value.** New infrastructure investments at the Richmond Marine Terminal are adding value to the I-95 corridor. The terminal is operated by The Port of Virginia, named the most technologically advanced port along the East Coast and the only East Coast port with natural 55-foot depth channels. New spec development is also boosting the region's standing.
- **Home to all sorts and sizes of companies.** Greater Richmond, Virginia, is the headquarters location to 8 Fortune 500 companies (Performance Food Group, Altria, CarMax, Dominion Energy, Markel, Owens & Minor, Genworth Financial, ARKO), 3 Fortune 1000 companies (ASGN, Brink's, NewMarket) and major divisional headquarters (McKesson Medical-Surgical, CoStar Group, Allianz Worldwide Partners) or major operations (Capital One). For a mid-sized MSA with a population of more than 1.3 million, we're punching above our weight class.
- **A zoom-town for residents looking for a better life.** Since the COVID-19 pandemic, companies and professionals are choosing to relocate to mid-sized MSAs like Greater Richmond, Virginia, over higher cost larger cities like New York City, Washington, D.C., and more in the Northeast. According to UVA's Weldon Cooper Center, the average number of individuals from Northern Virginia moving to Richmond in 2020 and 2021 jumped 36 percent compared to the period between 2012-2019. Companies can easily hire or recruit equitable talent at a fraction of the cost in Greater Richmond, saving 14 percent on labor costs. With the rise in remote work,

relocating professionals have more flexibility and can save on the cost of living by choosing the Greater Richmond region.

- **Adding residents to our workforce.** The Richmond, Virginia, region gains an average of 182 net new residents each week and the average age of the population in the Richmond MSA is 38.9. Plus, the region is a top spot for attracting Millennial and Gen Z workers, ranking as one of the best cities to live in for Gen Z (Living Cozy). They're choosing to work at places like CoStar's Global Research Headquarters, AvePoint and CarMax where they're able to bike and walk to work. Nearly 55 percent of the Richmond MSA's population falls between the prime working ages of 25 and 54 years old. Greater Richmond's workforce is comprised of nearly 675,000 individuals that are more educated than the national average. More than 39 percent of Greater Richmond's population holds a bachelor's degree or higher compared to the U.S. average of just 33.5 percent.
- **A soft landing spot for foreign direct investment.** International companies are finding success in Greater Richmond, Virginia, causing the region to be named among the "Top 25 American Cities for FDI Strategy" by fDi Magazine along with top rankings for economic potential and human capital and lifestyle. Recent international company investments include the LEGO Group, Unilock and Max Schlatterer GmbH & Co. KG joining the likes of Allianz Worldwide Partners and Sabra Dipping Company, who operates the largest hummus production facility in the world.
- **Higher education investments bolster the region's talent.** Virginia Commonwealth University, ranked a top 50 "Largest Public Colleges in the U.S. for Research" by National Science Foundation, was awarded a record breaking \$400 million of total sponsored research funding, a 25 percent increase over the past three fiscal years. This includes VCU's \$104 million gift to support liver research, the largest publicly shared gift to support liver research in the U.S. and the largest gift in VCU's history. VCU also received \$40 million from the Bill and Melinda Gates Foundation for the Medicines for All Institute designed to 'reinvent how drugs are produced' and lower the cost of lifesaving medications.

FAQs

What is the purpose of the Greater Richmond Partnership?

The short answer is "jobs, investment (new tax base) and regional cooperation." The long answer is in the mission statement: "To aggressively generate economic opportunities that create quality jobs for residents in the region and increase the tax base for needed community services."

What are GRP's main functions?

GRP has three main functions: (1) Business attraction, (2) Marketing and (3) Research.

What types of companies does GRP work to attract?

GRP works to attract companies across 7 industry sectors: (1) Advanced Manufacturing, (2) Corporate Services, (3) Finance + Insurance, (4) Food + Beverage, (5) IT, (6) Life Sciences and (7) Logistics + E-commerce.

When and why was GRP formed?

GRP was formed in July 1994 to market Greater Richmond's four jurisdictions (City of Richmond and counties of Chesterfield, Hanover and Henrico) as a whole. However, the same four governments had been joining forces for economic development dating back to 1978 as the Metropolitan Economic Development Council. To better align resources and elevate the region, the business community joined the public sector as a 50-50 partner to form the new Greater Richmond Partnership.

How is GRP funded?

GRP receives roughly half its funding from the public-sector (the City of Richmond and counties of Chesterfield, Hanover and Henrico) and the remainder from private-sector businesses.

What is GRP's board makeup?

Half of the board's 16 members come from the private sector (usually top executives of major corporations that invest in GRP) and half from the public sector (usually top elected city or county administrators or officials from each jurisdiction). The position of Chair rotates between public-sector and private-sector members of the board on an annual basis.

What is the size of GRP's staff?

GRP has 12 full-time team members.

What have been the results since GRP's formation?

From its founding in July 1994 through December 2022, GRP assisted 554 new and expanding companies that invested \$10.7 billion and created more than 54,000 jobs in Greater Richmond. This new capital investment equates to a return of \$156 on every \$1 in GRP's budget. This does not consider the economic impact of associated ongoing benefits of an increased tax base, enhanced individual incomes and job opportunities, or new retail and commercial opportunities for the region's businesses.

How does GRP compare to other regional programs around the country?

The media, consultants and researchers consistently recognize GRP as one of the leading, most successful programs in the United States. Site Selection Magazine, an economic development publication, has rated GRP as one of the top economic development groups in the United States nine times since 1994 – most recently in 2022.



Major Happenings



Plenty Unlimited will establish the world's largest indoor vertical farming campus in **Chesterfield County**. The California-based company will create 300 jobs and will begin with a Driscoll's berry farm to be completed by winter 2024. It will be the first to grow indoor, vertically farmed strawberries at scale. "The scale and sophistication of what we're building here in Virginia will make it possible to economically grow a variety of produce with superior quality and flavor," said Plenty CEO Arama Kukutai.

The logo for Plenty, featuring the word 'Plenty' in a bold, yellow, sans-serif font on a dark purple rectangular background.

11 Fortune HQs

Greater Richmond is home to 8 Fortune 500 headquartered companies and 3 additional firms that top the Fortune 1000.

Convenience store operator **ARKO**, based in Henrico County, is the most recent addition to the Fortune 500 list and only joined the Fortune 1000 list for the first time last year.

Lutron Electronics announced it will expand in **Hanover County** with a \$28.3 million manufacturing facility. The Pennsylvania-based company will establish a 145,000 square foot facility and will create 200 new jobs. According to Lutron President Ed Blair, "We look forward to continuing our relationship with the Hanover County community and further supporting our global customers with increased manufacturing capacity."



The Lutron logo, featuring a stylized sunburst icon to the left of the word 'LUTRON' in a bold, sans-serif font.

CoStar Group will create 2,000 jobs for its \$460 million corporate campus in the **City of Richmond**. The campus will occupy 750,000 square feet between a 26-story LEED platinum-certified office building and a five-story multipurpose building.



EAB plans to invest at least \$6 million to expand in Innsbrook's Technology Zone in **Henrico County**, creating 206 new jobs. "EAB is deeply committed to the Richmond area, and we believe our long-term investment will serve Henrico County, the greater Richmond community, and our growing employee base for many years to come," said EAB President, Marketing and Enrollment Solutions, Chris Marett.

Unilock, the Toronto-based hardscape manufacturing company, announced plans to invest \$55.6 million in a new campus in **Hanover County**, adding 50 jobs. “The mid-Atlantic and Southeast markets are key to our continued growth as a company and finding the right location was critical,” said Brian Kallmeyer, General Manager of Unilock.



Greater Richmond is a **Build Back Better Regional Challenge** awardee winning \$52.9 million in Life Sciences funding from the U.S. government. The BBBRC award bolsters the Richmond-Petersburg pharma initiative that others are investing in too, like the \$27.8 million from **Civica Inc.**



\$400 MILLION

of total sponsored research funding was awarded to Virginia Commonwealth University, a 47 percent increase over the past five fiscal years. This includes VCU's \$104 million gift to support liver research, the largest publicly shared gift to support liver research in the U.S. and the largest gift in VCU's history.



The LEGO Group will build a \$1 billion, carbon-neutral, 1.7 million sq. ft. manufacturing facility in **Chesterfield County**, adding 1,761 jobs. “We were impressed with all that Virginia has to offer, from access to a skilled workforce, support for high-quality manufacturers and great transport links,” said Niels B. Christiansen, CEO, the LEGO Group.



Walgreens will invest \$34.2 million in a micro-fulfillment center in **Hanover County** creating 249 jobs. “The Greater Richmond area was selected due to its favorable business climate, able workforce, and premier location,” said Lisa Badgley, Senior Vice President of Operations.



Greater Richmond is a **Top Ranked Location for Corporate Headquarters** according to Business Facilities magazine, a leading provider of economic development and site selection news from around the world. “Greater Richmond, Va., is the ideal headquarters location. The region is home to eight Fortune 500 and three Fortune 1000 company headquarters plus several major divisional operations,” said GRP President + CEO Jennifer Wakefield.





Cost of Living + Comparisons

Overall Cost Index

96.9

National Average = 100

The Cost of Living Index measures regional differences in the cost of consumer goods and services, excluding taxes and non-consumer expenditures, for professional and managerial households in the top income quintile. It is based on more than 90,000

prices covering 60 different items for which prices are collected quarterly by chambers of commerce, economic development organizations, and university applied economic centers in each participating urban area. The index measures 267 U.S. metros.

PRODUCT/SERVICE COST COMPARISON



2 Liter Coke
\$2.05
in Richmond
\$2.15 in U.S.



Wine
\$8.38
in Richmond
\$9.37 in U.S.



Dozen Eggs
\$1.44
in Richmond
\$2.25 in U.S.



Bread
\$3.73
in Richmond
\$3.88 in U.S.



Home Price
\$383,637
in Richmond
\$452,510 in U.S.



Apartment Rent
\$1,334
in Richmond
\$1,369 in U.S.



Doctor Visit
\$145.32
in Richmond
\$124.27 in U.S.



Bananas
\$0.51
in Richmond
\$0.60 in U.S.



Men's Shirt
\$29.41
in Richmond
\$34.10 in U.S.



Half Gallon Milk
\$2.09
in Richmond
\$2.44 in U.S.



Gasoline
\$3.607
in Richmond
\$3.862 in U.S.



Haircut
\$23.24
in Richmond
\$22.24 in U.S.

COMPETING COMMUNITIES + COST OF LIVING

| | Overall | Grocery | Housing | Utilities | Transportation | Heath Care | Misc. Goods Services |
|---------------------------|-------------|-------------|-------------|--------------|----------------|--------------|----------------------|
| Richmond, Va. | 96.9 | 94.2 | 87.9 | 103.8 | 96.1 | 103.6 | 102.9 |
| Atlanta, Ga. | 101.6 | 92.6 | 107.3 | 85.5 | 102.8 | 107.4 | 104.3 |
| Philadelphia, Penn. | 104.5 | 117.5 | 99.8 | 111.4 | 109.3 | 97.5 | 100.4 |
| Chicago, Ill. | 120.3 | 105.5 | 151.4 | 96.7 | 124.9 | 113.9 | 107.4 |
| L.A.-Long Beach, Calif. | 150.6 | 111.3 | 239.8 | 110.4 | 128.5 | 112.1 | 116.6 |
| Miami, Fla. | 120.6 | 120.2 | 147.0 | 106.0 | 108.0 | 94.8 | 109.6 |
| New York (Brooklyn), N.Y. | 168.6 | 122.4 | 292.4 | 106.1 | 114.1 | 105.9 | 126.6 |

Source: Council for Community and Economic Research, Cost of Living Index, 2022 Annual Average Data. Small differences should not be interpreted as showing a measurable difference. The composite index is based on six component categories – housing, utilities, grocery items, transportation, health care, and miscellaneous goods and services. The Greater Richmond Partnership collects data for use in the ACCRA Cost of Living Index for the Richmond Metropolitan Area.

Accolades

Nationally recognized publications consistently rank Greater Richmond and the Commonwealth of Virginia as top locations to do business and to live, work and play. Below is a collection of recent accolades organized by location:

GREATER RICHMOND

- Named a Runner-friendly Community by Road Runners Club of America, 2023
- Among the 10 Best U.S. Cities for First-time Homebuyers by CNBC, 2022
- Among the “10 Affordable U.S. Places To Travel to This Summer,” by Go Banking Rates, 2022
- #2 for Most Google Searches for “Starting a Business” by Real Estate Witch, 2022
- #3 for Top Project per Capita in 2021 by Site Selection Magazine, 2022
- #3 Best City for Urban Kayaking by 10Best.com, 2022
- #6 for Sustainability in the South Atlantic according to Site Selection Magazine, 2022
- #9 for Corporate Headquarters by Business Facilities, 2022
- #8 for Most LGBTQ-friendly Cities in America Right Now by 24/7 Wall St, 2022
- Among the Top 10 Cities for Best Arts District by 10Best.com, 2022
- One of the Best Cities to Live in for Gen Z by Living Cozy, Jan. 2022
- Among the Top 15 percent of the Best Food Cities in America by WalletHub, 2022
- #1 for Religious Diversity and #13 for Most Diverse Midsize Cities by WalletHub, July 2021
- #7 “Mid-Sized American City of the Future for Economic Potential” by FDI Intelligence, June 2021
- #7 “Mid-Sized American City of the Future for Human Capital” by FDI Intelligence, June 2021
- #11 out of the “Top 25 American Cities for FDI Strategy” by FDI Intelligence, June 2021

VIRGINIA

- #1 for Workforce Development in the South Atlantic by Site Selection Magazine, 2023
- #1 for Overall Business Climate by Site Selection Magazine, 2022
- #1 for Tech Talent Pipeline and Cyber Security by Business Facilities, 2022
- #2 for Customizable Workforce Training by Business Facilities, 2022
- #2 for Sustainability in the South Atlantic by Site Selection Magazine, 2022
- #4 for Manufacturing according to Site Selection Magazine, 2022
- #8 in the Nation Overall for Sustainability by Site Selection Magazine, 2022

Demographic Profile - Richmond Virginia MSA

Source: Chmura Economics and Analytics, JobsEQ; Union data from unionstats.com. Updated September 2022

| | PERCENT | | | VALUE | | |
|---|---------------------|----------|------|---------------------|-----------|-------------|
| | Richmond, VA MSA | Virginia | USA | Richmond, VA MSA | Virginia | USA |
| Population | | | | | | |
| Total Population | — | — | — | 1,269,530 | 8,454,463 | 324,697,795 |
| Male | 48% | 49% | 49% | 613,475 | 4,159,173 | 159,886,919 |
| Female | 52% | 51% | 51% | 656,055 | 4,295,290 | 164,810,876 |
| Median Age | — | — | — | 38.9 | 38.2 | 38.1 |
| Under 18 Years | 22% | 22% | 23% | 275,610 | 1,865,699 | 73,429,392 |
| 18 to 24 Years | 9% | 10% | 9% | 115,499 | 811,878 | 30,646,327 |
| 25 to 34 Years | 14% | 14% | 14% | 181,612 | 1,174,091 | 45,030,425 |
| 35 to 44 Years | 13% | 13% | 13% | 161,936 | 1,100,460 | 40,978,831 |
| 45 to 54 Years | 14% | 13% | 13% | 172,259 | 1,139,236 | 42,072,620 |
| 55 to 64 Years | 13% | 13% | 13% | 170,501 | 1,091,153 | 41,756,414 |
| 65 and Over | 16% | 16% | 16% | 199,593 | 1,314,345 | 52,362,817 |
| "Prime Working Age" of 25 to 54 Years | 41% | 40% | 39% | 515,807 | 3,413,787 | 128,081,876 |
| Race | | | | | | |
| White | 61% | 68% | 72% | 776,244 | 5,717,617 | 235,377,662 |
| Black or African American | 30% | 19% | 13% | 376,824 | 1,621,592 | 41,234,642 |
| American Indian and Alaska Native | 0.3% | 0.3% | 0.8% | 4,209 | 23,873 | 2,750,143 |
| Asian | 4% | 6% | 6% | 48,590 | 541,133 | 17,924,209 |
| Native Hawaiian and Other Pacific Islander | 0.1% | 0.1% | 0.2% | 765 | 6,179 | 599,868 |
| Some Other Race | 2% | 3% | 5% | 23,335 | 223,794 | 16,047,369 |
| Two or More Races | 3% | 4% | 3% | 39,563 | 320,275 | 10,763,902 |
| Hispanic or Latino (of any race) | 6% | 9% | 18% | 79,609 | 792,001 | 58,479,370 |
| Population Growth | | | | | | |
| Population Annual Average Growth, 2015-2019 | 0.9% | 0.7% | 0.6% | 11,505 | 56,656 | 2,015,698 |
| Economic | | | | | | |
| Labor Force Participation Rate & Size (civilian pop. 16+) | 66% | 65% | 63% | 675,240 | 4,356,868 | 163,555,585 |
| Armed Forces Labor Force | 0.5% | 1.8% | 0.4% | 4,664 | 120,385 | 1,073,907 |
| Veterans, Age 18-64 | 6% | 8% | 5% | 49,029 | 420,632 | 9,143,042 |
| Veterans Labor Force Participation Rate and Size, Age 18- | 81% | 83% | 77% | 40,421 | 344,321 | 6,853,673 |
| Median Household Income | — | — | — | \$69,509 | \$74,222 | \$62,843 |
| Per Capita Income | — | — | — | \$36,413 | \$39,278 | \$34,103 |
| Poverty Level (of all people) | 11% | 11% | 13% | 139,048 | 865,691 | 42,510,843 |
| Union Membership (2019) | 4% | 4% | 11% | 22,629 | 163,842 | - |
| Educational Attainment, Age 25-64 | | | | | | |
| No High School Diploma | 9% | 9% | 11% | 59,682 | 392,543 | 18,550,150 |
| High School Graduate | 24% | 23% | 26% | 164,833 | 1,029,408 | 43,627,868 |
| Some College, No Degree | 20% | 19% | 21% | 137,644 | 874,977 | 35,174,790 |
| Associate's Degree | 8% | 8% | 9% | 53,925 | 374,819 | 15,526,064 |
| Bachelor's Degree and Higher | 39% | 41% | 34% | 270,224 | 1,833,193 | 56,959,408 |
| Bachelor's Degree | 25% | 24% | 21% | 170,188 | 1,062,466 | 35,997,848 |
| Postgraduate Degree | 15% | 17% | 12% | 100,036 | 770,727 | 20,961,560 |
| Housing | | | | | | |
| Total Housing Units | — | — | — | 521,202 | 3,514,032 | 137,428,986 |
| Median House Value (of owner-occupied units) | — | — | — | \$239,178 | \$273,100 | \$217,500 |
| Homeowner Vacancy | 1.2% | 1.5% | 1.6% | 3,971 | 31,732 | 1,257,737 |
| Rental Vacancy | 5% | 5% | 6% | 8,218 | 62,285 | 2,793,023 |
| Renter-Occupied Housing Units (% of Occupied Units) | 34% | 34% | 36% | 165,546 | 1,063,334 | 43,481,667 |

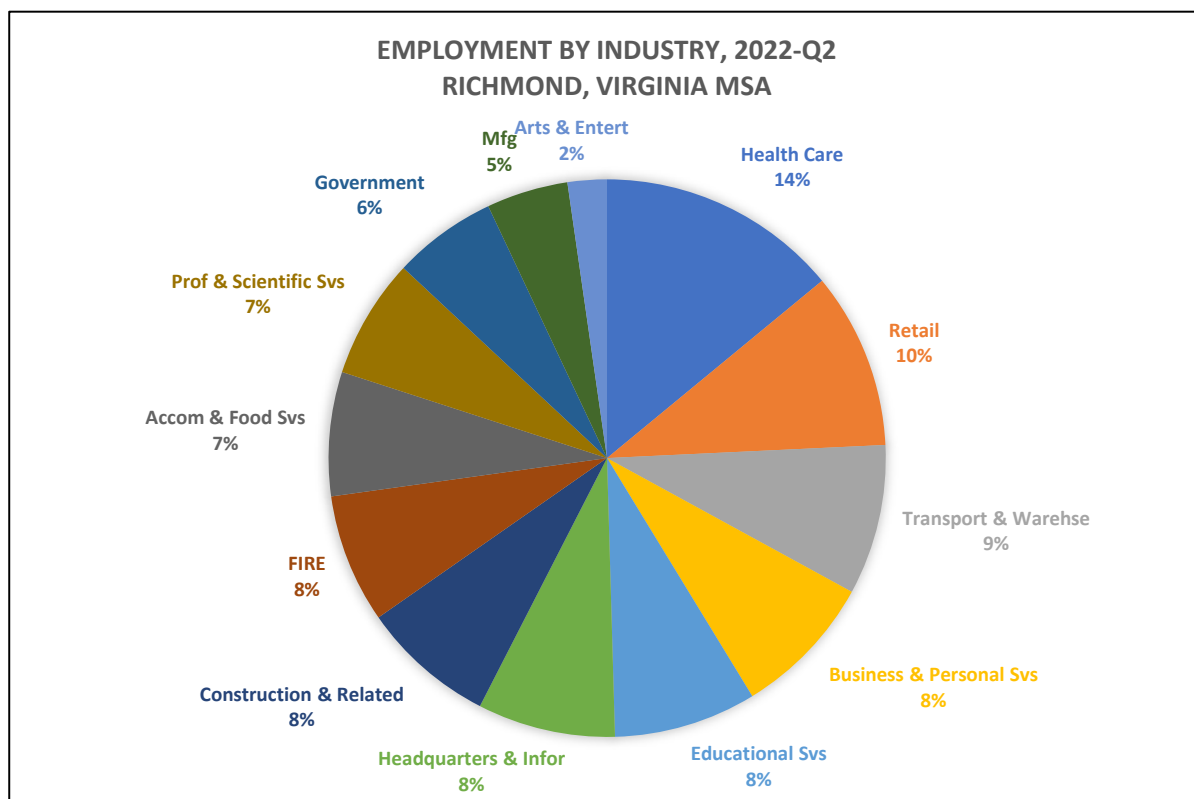
Employment by Industry

Richmond, Virginia MSA

Source: Chmura Economics & Analytics, Jobs EQ. Data reflects 2022-Q1. Updated September 2022.

| Industry | Employment 2022 Q1 | Percent of Total Employment | Change Since 5 Years Ago |
|-------------------------|--------------------|-----------------------------|--------------------------|
| Health Care | 93,081 | 14% | -747 |
| Retail | 67,855 | 10% | -1,210 |
| Transport & Warehse | 57,964 | 9% | 4,672 |
| Business & Personal Svs | 55,208 | 8% | -982 |
| Educational Svs | 54,925 | 8% | -1,768 |
| Headquarters & Infor | 53,092 | 8% | -2,861 |
| Construction & Related | 51,587 | 8% | 4,528 |
| FIRE | 49,778 | 7% | -76 |
| Accom & Food Svs | 47,782 | 7% | -4,956 |
| Prof & Scientific Svs | 46,140 | 7% | 2,600 |
| Government | 40,039 | 6% | 944 |
| Mfg | 31,430 | 5% | -530 |
| Arts & Entert | 15,120 | 2% | 876 |
| All Industries* | 665,722 | 100% | 1,120 |

*All Industries total include NAICS 99, Unclassified Establishments



| Company | Industry | Location | Number of Employees |
|----------------------------------|--|---------------|---------------------|
| Virginia Cmnwlth Univ Hth Sys | Health care | Richmond City | 13,500 |
| Capital One Financial | Financial services, call center | Goochland | 13,000 |
| HCA Virginia Health System | Health care | Chesterfield | 11,000 |
| Bon Secours Richmond | Health care | Henrico | 8,416 |
| Virginia Commonwealth University | Public four-year university | Richmond City | 7,832 |
| Dominion Energy | Corporate HQ and energy | Richmond City | 5,433 |
| Truist | Banking | Richmond City | 4,549 |
| Amazon | Online retail | Chesterfield | 4,100 |
| Altria Group | Corporate HQ, tobacco products, R&D | Henrico | 3,850 |
| Federal Reserve Bank Richmond | Federal reserve bank | Richmond City | 2,700 |
| Anthem Blue Cross Blue Shield | Health Insurance | Henrico | 2,655 |
| Wells Fargo | Banking | Richmond City | 2,582 |
| United Parcel Service | UPS Freight corp HQ and package distribution | Richmond City | 2,490 |
| CarMax | Corporate HQ and used auto sales | Goochland | 2,475 |
| DuPont | Chemicals and fibers | Chesterfield | 2,436 |
| Markel | Specialty insurance | Henrico | 1,886 |
| Bank of America | Banking and data center | Richmond City | 1,730 |
| Verizon Communications | Telecommunications | Richmond City | 1,700 |
| University of Richmond | Private four-year university | Richmond City | 1,578 |
| General Dynamics | Call center | Chesterfield | 1,450 |
| Estes Express Lines | Trucking, air freight | Richmond City | 1,345 |
| T-Mobile USA | Telecommunications | Henrico | 1,316 |
| AdvanSix | Polymers | Hopewell | 1,269 |
| CoStar Group | Real estate information and analytics | Richmond City | 1,150 |
| Kings Dominion | Amusement park | Hanover | 1,000 |
| The Results Companies | Call center for business process management | Chesterfield | 936 |
| GE Power | Parts for power generating machinery | Chesterfield | 928 |
| Supervalu | Wholesale food | Hanover | 890 |
| Atlantic Union Bank | Banking | Richmond City | 850 |
| Genworth Financial | Insurance | Henrico | 850 |
| SimpliSafe | Customer support to home security systems | Henrico | 836 |
| Performance Food Group | Corporate HQ and food products distribution | Goochland | 819 |
| Patient First | Healthcare urgent care centers | Henrico | 805 |
| Hill Phoenix | Refrigerated display cases | Chesterfield | 791 |
| Hunton Andrews Kurth | Legal Services | Richmond City | 788 |
| Long & Foster Richmond | Real estate firm | Richmond City | 760 |
| Tyson Food | Poultry products | Hanover | 760 |
| McKesson Medical-Surgical | Wholesale medical-surgical supplies | Henrico | 756 |
| WestRock | Packaging materials | Richmond City | 750 |
| Thermo Fisher Scientific | Biolab services and clinical research | Henrico | 694 |
| Virginia State University | Public four-year university | Chesterfield | 681 |
| Mondelez International | Snack manufacturing | Henrico | 680 |
| Comcast | Call center, cable TV and Internet provider | Henrico | 675 |
| Allianz Global Assistance | Travel insurance | Henrico | 650 |
| YMCA of Greater Richmond | Fitness and recreational services | Richmond City | 631 |
| McGuireWoods | Legal Services | Richmond City | 620 |
| Owens & Minor | Wholesale medical supplies | Hanover | 609 |
| Elephant Insurance | Insurance services | Henrico | 600 |
| Westminster Canterbury | Retirement community | Henrico | 600 |
| Teleperformance | Financial services customer support | Henrico | 590 |
| Wal-Mart | Warehouse and distribution center | Dinwiddie | 575 |
| Southern States | Agribusiness cooperative | Henrico | 574 |
| Virginia Credit Union | Financial cooperative | Chesterfield | 572 |
| Apex Systems | Information Technology | Henrico | 556 |
| Goodwill of Central Virginia | Non-profit training center; retailer | Richmond City | 533 |
| EAB | Educational/IT service provider | Henrico | 500 |

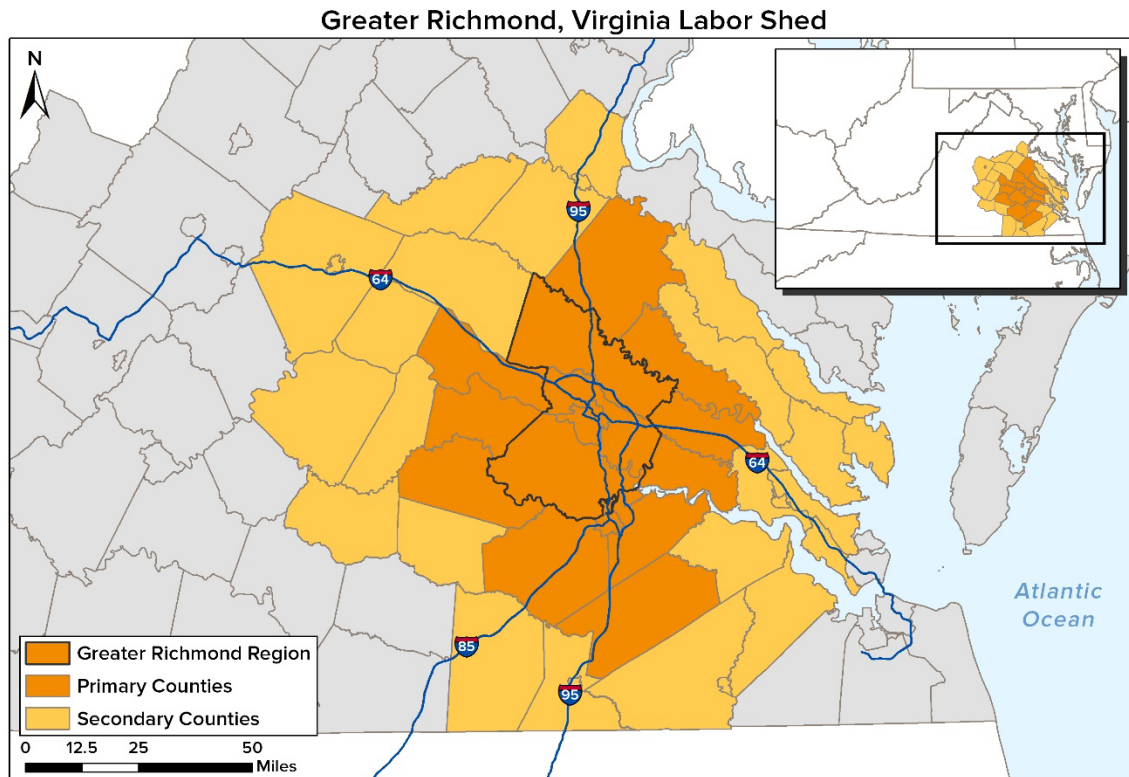
Notes:(1) Some companies combine headquarters and local branch locations in their employment numbers. (2) If a company includes a headquarters office and local branches, the headquarters location is listed. (3) If a company has branches in multiple locations within the region, the locality with the most employees is listed. (4) Excludes government and retail operations. (5) Sources include: Direct company contact; Richmond Times-Dispatch; Richmond BizSense; Virginia Employment Commission WARN Notices; Virginia Economic Development Partnership's Announcement Database; CoStar Tenant; Dunn & Bradstreet / Hoovers; and DatabaseUSA.. Updated July 1, 2022.

Greater Richmond, Virginia Labor Shed

Businesses in the Richmond, Virginia metro area draw labor from 45 counties in central Virginia – an area with nearly 2.5 million population and a workforce of over 1.1 million.

The primary labor shed is the 17 counties in the Richmond MSA, which has 1.3 million population and a workforce of 665,000. The secondary labor shed, where at least 500 residents per county work in the Richmond MSA. includes 28 counties with a population of nearly 1.2 million and a workforce of 493,000. The region's population has increased by 9 percent since 2010, adding 19,900 additional residents annually.

| Area | Population 2020 | Civilian Labor Force 2022 Q1 |
|---------------------------------------|------------------|---------------------------------|
| Primary Labor Shed (17 counties) | 1,282,067 | 665,722 |
| Secondary Labor Shed (28 counties) | 1,175,076 | 492,621 |
| Total Labor Shed (45 counties) | 2,457,143 | 1,158,343 |



Labor Draw Area for the Richmond Metropolitan Area, Virginia. Based on 2015 Commuting Patterns from the US Census Bureau. Published November 2018.

Primary = Counties that contribute at least 2,500 workers daily to the Richmond Metropolitan Area's labor force.

Secondary = Counties that contribute +/- 500 workers daily to the Richmond Metropolitan Area's labor force.

Prepared by Greater Richmond Partnership, Inc.

www.grpva.com

Updated September 2022

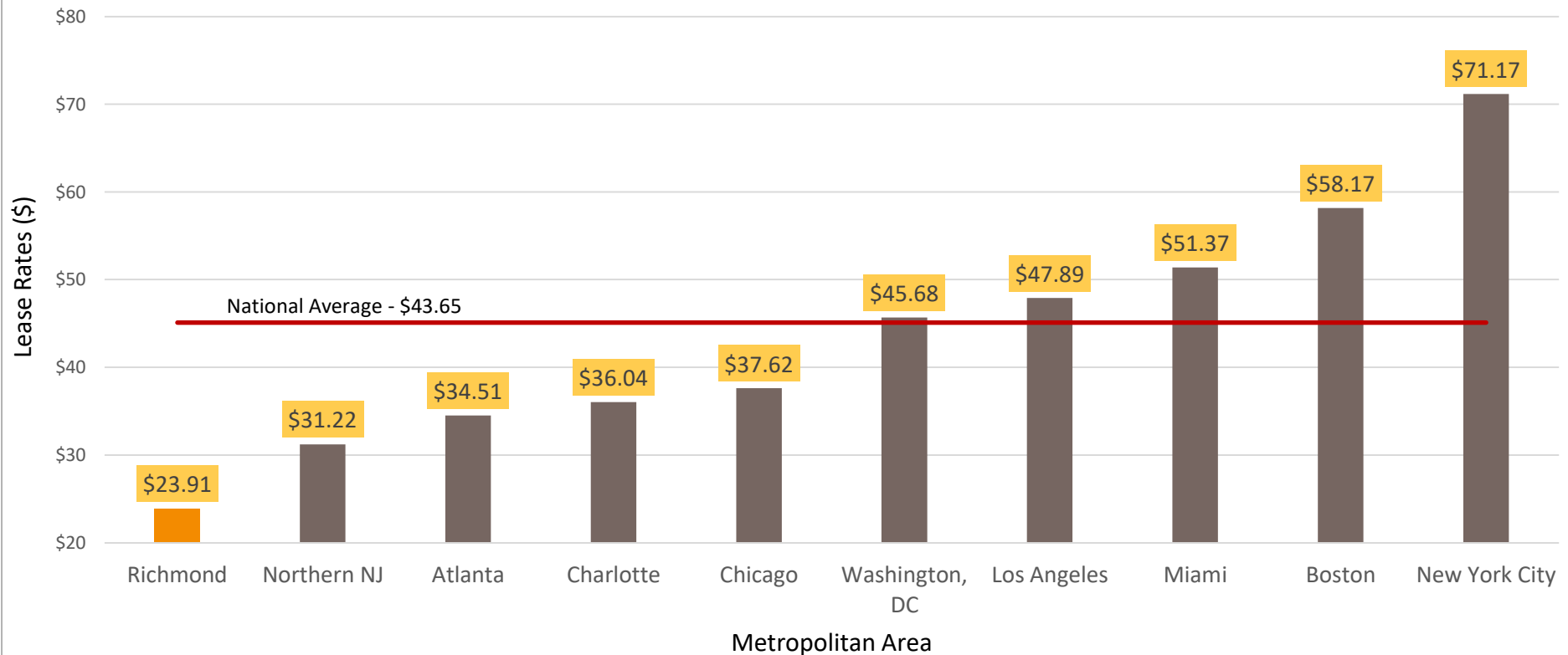
Class A/Class 4 & 5 Star Office Space in Greater Richmond, Virginia

Source: CoStar, Richmond VA Office Submarket Reports; Updated April 2022

| Select Submarkets | Number of Buildings | Total Rentable Building Area | Vacant Total Square Feet | Vacancy Rate | 12-Month Net Absorption | 12-Month Net Deliveries | Under Construction Square Feet | Quoted Lease Rates |
|---|---------------------|------------------------------|--------------------------|--------------|-------------------------|-------------------------|--------------------------------|--------------------|
| Central Business District | 16 | 6,571,091 | 857,000 | 13.0% | (209,000) | 0 | 0 | \$24.02 |
| Innsbrook | 14 | 2,095,570 | 75,400 | 3.6% | (20,900) | 0 | 0 | \$22.38 |
| Manchester / Midlothian | 9 | 1,044,345 | 192,600 | 26.6% | 6,679 | 0 | 6,160 | \$25.82 |
| East / Airport | 1 | 25,000 | 0 | 0.0% | 0 | 0 | 0 | \$25.01 |
| Total Richmond Class A Office Market | 114 | 17,700,000 | 1,600,000 | 9.0% | 18,900 | 246,000 | 61,200 | \$23.91 |

Quoted Class A/Costar 4 & 5 Star Office Lease Rates, \$ Sq. Ft. / Year, April 2022

Source: CoStar, National Industrial Market Report, April 2022



Industrial Rents in Greater Richmond, Virginia

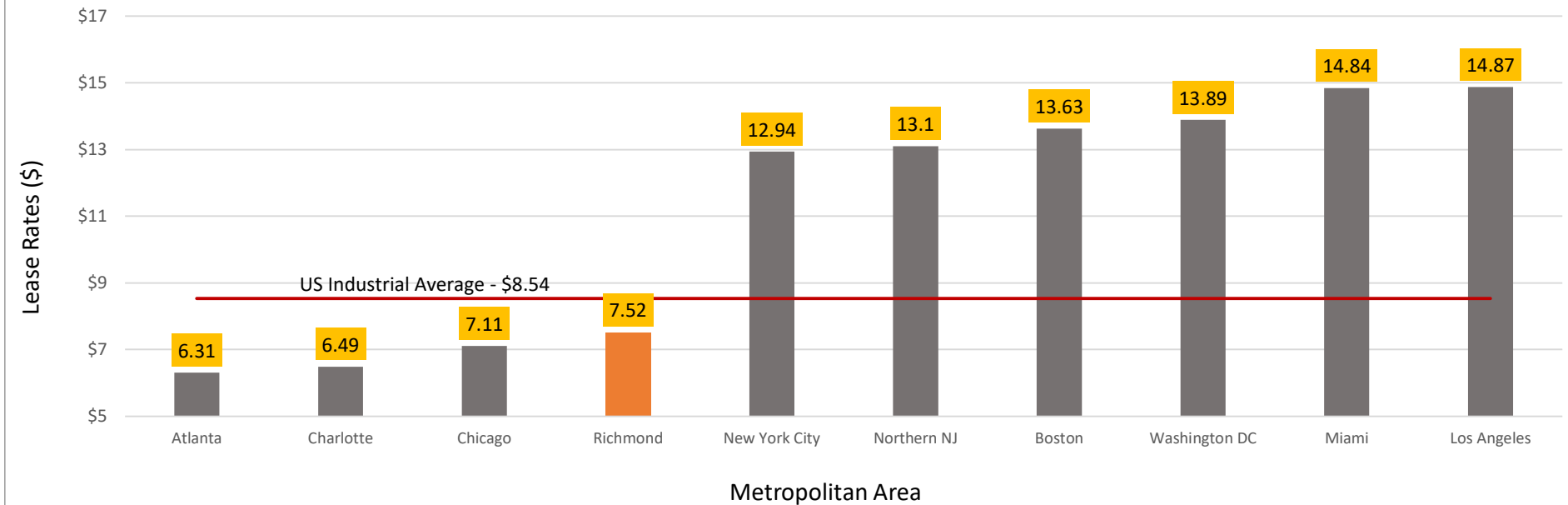
Source: CoStar, Richmond, VA and National Industrial Market Report

In square feet unless shown otherwise, data as of April 2022

| SubMarket | Number of Buildings | Total Rentable Building Area | Vacant Total Square Feet | Vacancy Rate | 12-Month Absorption | 12-Month Deliveries | Under Construction Square Feet | Quoted Lease Rates |
|--|---------------------|------------------------------|--------------------------|--------------|---------------------|---------------------|--------------------------------|--------------------|
| Jeff Davis Corridor Ind | 567 | 27,032,000 | 330,737 | 1.2% | 723,521 | 528 | 1,537 | \$6.02 |
| Airport Ind | 277 | 22,222,000 | 511,516 | 2.3% | 742,816 | 45 | 2,431 | \$7.71 |
| I-95 S/I-295 S/Rt 10 Ind | 159 | 13,581,000 | 721,767 | 5.1% | 389,176 | 0 | 827 | \$9.10 |
| Scotts Add/West End Ind | 465 | 10,813,000 | 330,980 | 3.1% | (26,480) | 0 | - | 9.10 |
| I-95 N/Mechanicsville Ind | 345 | 9,316,000 | 139,819 | 1.5% | 297,162 | 306 | 259 | \$9.44 |
| I-95 North/Ashland Ind | 212 | 7,989,000 | 342,896 | 4.0% | 735,078 | 823 | 2,977 | \$8.36 |
| Staples Mill/Parham Ind | 262 | 6,350,000 | 238,715 | 3.8% | 22,089 | 0 | 45 | \$10.28 |
| Laburnum/Rte 360 Ind | 186 | 5,581,000 | 225,051 | 4.0% | 206,943 | 0 | 2,600 | \$7.22 |
| Midlothian Corridor Ind | 264 | 4,526,000 | 118,518 | 2.5% | 65,603 | 75 | - | \$9.51 |
| Rt 288 Corridor Ind | 196 | 3,764,000 | 116,291 | 3.0% | 79,720 | 35 | 3 | \$10.25 |
| Downtown | 36 | 391,000 | 26,200 | 7.8% | 10,860 | 0 | - | \$7.84 |
| Balance of Market | 409 | 13,629,000 | 212,378 | N/A | 352,263 | 12 | 136 | \$6.59 |
| Totals Richmond Industrial Market | 3,468 | | 1,700,000 | 5.1% | 1,300,000 | 1,600,000 | 11,800,000 | \$7.52 |

Quoted Industrial Lease Rates, \$ Sq. Ft. / Year, April 2022

Source: CoStar, National Industrial Market Report



New and Expanding Businesses in Greater Richmond, Virginia USA, January 2013 - November 2022

Includes manufacturers and non-manufacturers with a substantial customer base outside of Virginia

| Index | Company Name | HQ Location | Location | NAICS | Business Description | Date Announced | New or Expansion | New Jobs | Capital Investment |
|-------|--------------------------------------|---------------|---------------|--------|---|----------------|------------------|----------|--------------------|
| 1 | Lutron Electronics Co., Inc. | Domestic | Hanover | 337920 | Manufacturer of light controls, automated shading | September 2022 | Expansion | 200 | \$28,300,000 |
| 2 | Plenty Inc | Domestic | Chesterfield | 111419 | Indoor vertical farming | September 2022 | New | 300 | \$300,000,000 |
| 3 | Civica Rx | Domestic | Chesterfield | 541380 | Laboratory testing facility | September 2022 | Expansion | 51 | \$27,800,000 |
| 4 | Drone Up | Domestic | Dinwiddie | 541715 | R&D; Testing and training center | August 2022 | Expansion | 145 | \$20,200,000 |
| 5 | Restoration Bioproducts LLC | Domestic | Sussex | 325120 | Biochar production | August 2022 | Expansion | 5 | \$5,800,000 |
| 6 | Unilock | International | Hanover | 327331 | Manufacturer of concrete interlocking paving stones and | July 2022 | New | 50 | \$55,600,000 |
| 7 | EAB | Domestic | Henrico | 541613 | Provides fundraising and direct marketing programs for | June 2022 | Expansion | 206 | \$5,918,365 |
| 8 | Lego Group | International | Chesterfield | 339930 | LEGO brand toys manufacturer | June 2022 | New | 1761 | \$1,043,000,000 |
| 9 | Hamilton Insurance group | International | Henrico | 327331 | Commercial insurer that underwrites excess and surplus | March 2022 | New | 76 | \$415,116 |
| 10 | A. Duie Pyle | Domestic | Richmond City | 493110 | Provides integrated transportation and distribution services | March 2022 | New | 25 | \$5,000,000 |
| 11 | PPD | Domestic | Henrico | 541714 | Bioanalytics R&D lab | March 2022 | Expansion | 458 | \$92,316,546 |
| 12 | PPD | Domestic | Richmond City | 541714 | Bioanalytics R&D lab | March 2022 | Expansion | 48 | \$4,700,000 |
| 13 | Max Schlatterer GmbH & Co. KG | Domestic | Chesterfield | 423830 | Manufacturers conveyor belt systems | March 2022 | New | 10 | \$112,700 |
| 14 | Mafco Worldwide Corporation | Domestic | Richmond City | 311942 | Produces natural licorice products | March 2022 | Expansion | 15 | \$6,061,293 |
| 15 | Independence Hydrogen | Domestic | Petersburg | 325120 | Produces hydrogen cells and provides hydrogen services | February 2022 | New | 10 | \$3,500,000 |
| 16 | Walgreens Company | Domestic | Hanover | 493110 | Micro fulfillment center | February 2022 | New | 249 | \$34,200,000 |
| 17 | AutoZone, Inc. | Domestic | New Kent | 493110 | Warehouse & distribution for automotive parts | February 2022 | New | 352 | \$185,175,000 |
| 18 | American Paper Converting | Domestic | Henrico | 322291 | Manufactures and supplies towels | February 2022 | Expansion | 69 | \$17,000,000 |
| 19 | Paymerang | Domestic | Chesterfield | 551114 | Provides payment technology solutions | February 2022 | Expansion | 86 | \$241,674 |
| 20 | Intact Technology | Domestic | Richmond City | 551114 | IT managed service consulting | January 2022 | Expansion | 125 | \$1,500,000 |
| 21 | Starplast USA LLC | Domestic | Chesterfield | 326199 | Manufactures home and office plastic containers | December 2021 | New | 300 | \$17,690,000 |
| 22 | CoStar | Domestic | Richmond City | 519190 | Provider of real estate information and analytic | December 2021 | Expansion | 1,984 | \$460,500,000 |
| 23 | Mondelez International, Inc. | Domestic | Henrico | 311812 | Snack food manufacturer | November 2021 | Expansion | 80 | \$123,000,000 |
| 24 | Performance Food Group Company | Domestic | Hanover | 493110 | Food and food service distributor serving restaurants and institutional food service facilities | November 2021 | Expansion | 125 | \$80,203,350 |
| 25 | Richmond National Group | Domestic | Henrico | 524126 | HQ; specialty property and casualty insurance holding company | October 2021 | New | 73 | \$175,000 |
| 26 | Coca-Cola Consolidated | Domestic | Henrico | 312111 | Produces Coca Cola products | September 2021 | Expansion | 40 | \$23,000,000 |
| 27 | Service Center Metals | Domestic | Prince George | 331318 | Aluminum extruded products for sale to the wholesale market through metal distributors | September 2021 | Expansion | 94 | \$101,722,000 |
| 28 | Red River Foods, Inc. | Domestic | Henrico | 115114 | Warehouse; nut and fruit processing facility | July 2021 | Expansion | 60 | \$16,425,000 |
| 29 | Simplisafe | Domestic | Henrico | 561499 | Customer service monitoring center | July 2021 | Expansion | 264 | \$2,460,250 |
| 30 | Nestle Purina | Domestic | King William | 325998 | Manufacturer of pet care products | June 2021 | Expansion | 0 | \$182,000,000 |
| 31 | Aldora Aluminum & Glass Products Inc | Domestic | Chesterfield | 332321 | Fabricator of glass and aluminum systems and custom architectural and interior glass products | June 2021 | New | 35 | \$8,500,000 |
| 32 | CarLotz | Domestic | Richmond City | 551114 | HQ relocation | June 2021 | Expansion | 192 | \$1,500,000 |
| 33 | Sutliff Tobacco Company | Domestic | Richmond City | 424940 | Distributes tobacco products | June 2021 | Expansion | 30 | \$300,000 |
| 34 | BIO-CAT, Inc | Domestic | Louisa | 541380 | Specializes in enzymes and other microbial solutions | May 2021 | Expansion | 21 | \$15,500,000 |
| 35 | AMPAC | Domestic | Petersburg | 325412 | Pharmaceutical manufacturers | May 2021 | Expansion | 156 | \$25,000,000 |
| 36 | Aditxt | Domestic | Richmond City | 541714 | Immune cell reprogramming and monitoring | May 2021 | New | 347 | \$31,545,800 |
| 37 | Amazon | Domestic | Henrico | 493110 | Robotics fulfillment center | April 2021 | Expansion | 1,000 | \$340,000,000 |
| 38 | Grenova Inc. | Domestic | Richmond City | 339113 | Manufactures and supplies laboratory equipment | April 2021 | Expansion | 250 | \$10,619,905 |
| 39 | Super Radiator Coils | Domestic | Chesterfield | 332410 | Manufactures coils for the heat exchange industry | April 2021 | Expansion | 50 | \$9,000,000 |
| 40 | Carvana | Domestic | Chesterfield | 811121 | Vehicle inspection center | April 2021 | New | 400 | \$25,000,000 |
| 41 | Recycling Management Resources | Domestic | Henrico | 562920 | Provides recycling services | April 2021 | Expansion | 6 | \$295,000 |

| Index | Company Name | HQ Location | Location | NAICS | Business Description | Date Announced | New or Expansion | New Jobs | Capital Investment |
|-------|----------------------------------|---------------|---------------|--------|--|----------------|------------------|----------|--------------------|
| 42 | Lowe's Companies, Inc. | Domestic | Richmond City | 493110 | Distribution center for Lowe's Home Improvement | March 2021 | New | 100 | \$50,000,000 |
| 43 | USP | Domestic | Richmond City | 541715 | Independent, nonprofit, scientific organization that sets quality standards for medicines, dietary supplements and food ingredients worldwide | February 2021 | New | 15 | \$3,040,600 |
| 44 | Eaton Corporation | Domestic | Henrico | 334416 | Provides solutions that manage electrical, hydraulic, and mechanical power | February 2021 | Expansion | 80 | \$3,635,904 |
| 45 | Babylon Micro-Farms | Domestic | Richmond City | 111419 | Develops and produces remotely controlled, indoor hydroponic systems for vegetables and herbs | February 2021 | Expansion | 24 | \$140,000 |
| 46 | Vytal Companies | Domestic | Richmond City | 611430 | Technology based education and training content developer and producer | February 2021 | New | 155 | \$6,819,275 |
| 47 | Sabert Corporation | Domestic | Richmond City | 322299 | Manufacturer of food packaging products | February 2021 | Expansion | 0 | \$10,000,000 |
| 48 | Fortune Auto Sales | Domestic | Powhatan | 336330 | Manufacturer of high-performance racing suspension systems for Japanese and European vehicles | February 2021 | Expansion | 10 | \$275,000 |
| 49 | Piper Sandler | Domestic | Richmond City | 551114 | HQ; Provides financial services | February 2021 | New | 14 | \$1,230,000 |
| 50 | Civica Rx | Domestic | Petersburg | 325412 | Pharmaceutical manufacturers | January 2021 | New | 186 | \$124,562,136 |
| 51 | Sanare Bioscience | Domestic | Richmond City | 541715 | Provides pharmaceutical research, development, and distribution | January 2021 | New | 1 | \$0 |
| 52 | Dominion Energy Virginia | Domestic | Chesterfield | 221118 | Power generation company | December 2020 | Expansion | 0 | \$200,000 |
| 53 | Klockner Pentaplast of America | Domestic | Louisa | 326113 | Global leader in recycled content products and high-barrier protective packaging | November 2020 | Expansion | 28 | \$19,540,080 |
| 54 | Alstom Power Inc. | Domestic | Chesterfield | 335311 | Provides energy and transportation infrastructure | October 2020 | Expansion | 0 | \$197,229 |
| 55 | TemperPack | Domestic | Henrico | 321219 | Manufacturer of sustainable packaging materials | October 2020 | Expansion | 0 | \$21,000,000 |
| 56 | Mount-It! | Domestic | Prince George | 493110 | Distributor of mounting solutions | October 2020 | New | 85 | \$7,450,000 |
| 57 | Greenswell Growers | Domestic | Goochland | 111419 | Commercial hydroponic greenhouse | August 2020 | New | 27 | \$17,416,772 |
| 58 | The Kroger Co. | Domestic | Henrico | 551114 | Mid-Atlantic regional headquarters | August 2020 | Expansion | 77 | \$2,050,000 |
| 59 | Blackbriar Regulatory Services | Domestic | Chesterfield | 339113 | Manufactures surgical masks | June 2020 | Expansion | 195 | \$884,000 |
| 60 | Ashton Lewis Holding Company | Domestic | Caroline | 321113 | Specialty southern yellow pine sawmill | June 2020 | Expansion | 18 | \$11,000,000 |
| 61 | Dominion Energy Virginia | Domestic | Dinwiddie | 493110 | Warehouse for energy service products | June 2020 | Expansion | 0 | \$1,000,000 |
| 62 | ASGN Incorporated | Domestic | Henrico | 551114 | HQ; Provides IT and professional consulting services in technology, creative, engineering, and life sciences for commercial and government sectors | June 2020 | Expansion | 121 | \$5,045,600 |
| 63 | Prillaman Chemical Corporation | Domestic | Chesterfield | 424690 | Chemical distributor | June 2020 | Expansion | 0 | \$125,929 |
| 64 | Supervalu | Domestic | Hanover | 424410 | Food distributor | May 2020 | Expansion | 0 | \$1,249,229 |
| 65 | T-Mobile USA, Inc. | International | Henrico | 561422 | Call center; wireless telecommunications | May 2020 | Expansion | 500 | \$30,000,000 |
| 66 | Rose Holm | International | Henrico | 332722 | Manufactures Nacelle bolts, tightening bolts, and anchor cages | May 2020 | New | 10 | \$1,350,000 |
| 67 | Dominion Energy Virginia | Domestic | Henrico | 221118 | Provides energy services | March 2020 | Expansion | 0 | \$145,000 |
| 68 | Specialty Coating and Laminating | Domestic | Hanover | 322220 | Manufactures poly-extrusion and aqueous-coated paper | March 2020 | Expansion | 40 | \$15,000,000 |
| 69 | ERNI Components, Inc. | International | Henrico | 321999 | Manufactures electrical connectors | March 2020 | Expansion | 0 | \$242,381 |
| 70 | Moore | Domestic | Henrico | 322230 | Manufacturer of paper envelopes for their direct mail service | March 2020 | Expansion | 239 | \$24,948,300 |
| 71 | Werner Enterprises | Domestic | Richmond City | 488490 | Provides freight, transportation, and logistics services | March 2020 | Expansion | 37 | \$1,000,000 |
| 72 | SimpliSafe | Domestic | Henrico | 561421 | Provides customer support to home security systems | February 2020 | New | 572 | \$5,489,000 |
| 73 | Amazon.com, Inc. | Domestic | Prince George | 493110 | Fulfillment center | February 2020 | Expansion | 150 | \$3,000,000 |
| 74 | ePac Flexible Packaging | Domestic | Henrico | 326112 | Provider of digitally printed flexible packaging | February 2020 | New | 35 | \$6,570,000 |
| 75 | Church & Dwight Co., Inc. | Domestic | Chesterfield | 326299 | Manufactures condoms | January 2020 | Expansion | 0 | \$670,275 |

| Index | Company Name | HQ Location | Location | NAICS | Business Description | Date Announced | New or Expansion | New Jobs | Capital Investment |
|-------|--|---------------|---------------|--------|--|----------------|------------------|----------|--------------------|
| 76 | CapTech Ventures, Inc. | Domestic | Richmond City | 541512 | Technology consultant provider | January 2020 | Expansion | 0 | \$1,000,000 |
| 77 | DuPont | Domestic | Chesterfield | 325220 | Provides technology based materials, ingredients, and solutions | January 2020 | Expansion | 60 | \$110,500,000 |
| 78 | Marathon Consulting | Domestic | Henrico | 541618 | Provides IT consulting services | January 2020 | Expansion | 51 | \$279,000 |
| 79 | Wegmans | Domestic | Hanover | 493110 | Retail wholesale grocery distribution | December 2019 | New | 700 | \$206,000,000 |
| 80 | Super Radiator Coils | Domestic | Chesterfield | 332410 | Manufactures coils for the heat exchange industry | November 2019 | Expansion | 8 | \$470,000 |
| 81 | GSK Consumer Healthcare | International | Richmond City | 541715 | R&D; Consumer healthcare research and development | October 2019 | Expansion | 158 | \$16,730,000 |
| 82 | Wipro Technologies | International | Henrico | 519190 | Engineering and cybersecurity services | October 2019 | Expansion | 200 | \$2,000,000 |
| 83 | West Creek Financial Inc. | Domestic | Henrico | 522298 | Financing for furniture, appliance, and mattress retailers | October 2019 | Expansion | 50 | \$87,500 |
| 84 | BRANOpac, USA | International | Henrico | 322220 | Specializes in the fabrication of corrosion-protection paper and film | October 2019 | New | 2 | \$500,000 |
| 85 | Future Foundation | International | Henrico | 423450 | Distributes precision rubber, polymer quality control instrumentation, and data analysis systems | October 2019 | New | 5 | \$100,000 |
| 86 | PRO Vision | International | Richmond City | 335999 | US HQ; Manufactures vehicle tracking and telematics equipment | September 2019 | New | 100 | \$25,000,000 |
| 87 | PPD, Inc. | Domestic | Henrico | 541715 | Global contract research organization | September 2019 | Expansion | 200 | \$63,700,000 |
| 88 | CarMax Inc. | Domestic | Richmond City | 541613 | Product and marketing services | September 2019 | Expansion | 0 | \$10,000,000 |
| 89 | Alchemco | International | Henrico | 325510 | Global HQ; Manufactures products moisture protection used in construction | August 2019 | New | 15 | \$5,000,000 |
| 90 | Amazon.com, Inc. | Domestic | Richmond City | 493110 | Fulfillment center | July 2019 | Expansion | 150 | \$10,000,000 |
| 91 | Paymerang, LLC | Domestic | Chesterfield | 522320 | Technology platform that enables its clients to pay all their vendors electronically | June 2019 | Expansion | 20 | \$0 |
| 92 | WestRock | Domestic | Henrico | 322211 | Corrugated container manufacturer | June 2019 | Expansion | 14 | \$25,500,000 |
| 93 | Alfa Laval Inc. | International | Henrico | 332410 | Manufactures heat transfer and fluid handling systems | June 2019 | Expansion | 15 | \$50,000,000 |
| 94 | Western Express | Domestic | Hanover | 484110 | Truckload carrier | May 2019 | New | 250 | \$3,900,000 |
| 95 | AdvanSix | Domestic | Hopewell | 325998 | Producer of caprolactam, the primary feedstock in production of nylon polymer used in carpet fibers and plastics | May 2019 | Expansion | 92 | \$160,000,000 |
| 96 | Petal Card, Inc | Domestic | Chesterfield | 561422 | Credit card service and operations center | May 2019 | New | 89 | \$300,000 |
| 97 | New Kent Winery | Domestic | New Kent | 312130 | Winery | April 2019 | Expansion | 7 | \$715,000 |
| 98 | G.D. USA | International | Chesterfield | 333993 | manufacturer of machinery for the tobacco industry | April 2019 | Expansion | 26 | \$3,730,500 |
| 99 | M.C. Dean | Domestic | Caroline | 541330 | Electrical engineering and systems integration | March 2019 | Expansion | 100 | \$25,100,000 |
| 100 | ERNI Components, Inc. | International | Chesterfield | 321999 | Manufactures electrical connectors | March 2019 | Expansion | 80 | \$10,000,000 |
| 101 | The Results Companies | Domestic | Chesterfield | 561421 | Call center for Business Process Management company | March 2019 | Expansion | 600 | \$1,500,000 |
| 102 | HalioDx | Domestic | Richmond City | 541380 | R&D for immuno-oncology diagnostic products | February 2019 | New | 21 | \$1,700,000 |
| 103 | Productiv, Inc. | Domestic | Chesterfield | 493110 | Provides kitting, contract packaging, and fulfillment services | February 2019 | New | 50 | \$1,000,000 |
| 104 | Coastal Sunbelt Produce | Domestic | Caroline | 493130 | Distributor of fresh produce and dairy | February 2019 | New | 50 | \$2,600,000 |
| 105 | Starr Hill Brewery | Domestic | Richmond City | 312120 | Craft brewery | February 2019 | Expansion | 15 | \$1,100,000 |
| 106 | Kinsale Insurance Company | Domestic | Henrico | 524126 | Nationwide commercial insurance | January 2019 | Expansion | 225 | \$50,000,000 |
| 107 | Stone Brewing Co. | Domestic | Richmond City | 312120 | Craft beer brewery | January 2019 | Expansion | 0 | \$1,000,000 |
| 108 | Qingdao Kaisa Notebook Manufacturing Co. | International | Dinwiddie | 322230 | Exporter & manufacturer of stationery, paper products | January 2019 | New | 62 | \$20,260,000 |
| 109 | Anord Mardix, Inc. | Domestic | Henrico | 335313 | Producer of power infrastructure to data centers | January 2019 | Expansion | 51 | \$907,500 |
| 110 | JASA Packaging Systems | International | Chesterfield | 333999 | Manufactures packaging machinery for food products | December 2018 | New | 5 | \$250,000 |

| Index | Company Name | HQ Location | Location | NAICS | Business Description | Date Announced | New or Expansion | New Jobs | Capital Investment |
|-------|-----------------------------------|---------------|---------------|--------|--|----------------|------------------|----------|--------------------|
| 111 | Classic Granite & Marble | Domestic | Powhatan | 327991 | Natural stone fabrication and installation | November 2018 | Expansion | 100 | \$10,000,000 |
| 112 | Treo Enterprise Solutions | Domestic | Henrico | 337212 | Millwork custom architectural manufacturing | November 2018 | Expansion | 0 | \$110,000 |
| 113 | Rising Tides Solutions, LLC | Domestic | Henrico | 541511 | Custom computer software for data analytics | November 2018 | Expansion | 90 | \$926,500 |
| 114 | Facebook | Domestic | Henrico | 518210 | Data center for social media company | September 2018 | Expansion | 200 | \$750,000,000 |
| 115 | Ocean Network Express, Inc. | International | Richmond City | 483111 | Deep sea freight transportation | August 2018 | Expansion | 129 | \$2,550,000 |
| 116 | averhealth | Domestic | Henrico | 551114 | Health care company | August 2018 | Expansion | 50 | \$325,000 |
| 117 | Sabra Dipping Co. | International | Chesterfield | 311941 | Manufactures hummus and vegetable dips | July 2018 | Expansion | 12 | \$0 |
| 118 | Cascades Inc. | International | Hanover | 322211 | Produces, converts, and markets packaging and tissue products composed mainly of recycled fibers | July 2018 | New | 140 | \$275,010,000 |
| 119 | SAIC | Domestic | Richmond City | 541512 | IT consulting, research, and engineering defense contractor | July 2018 | Expansion | 75 | \$0 |
| 120 | Dominion Outsourcing LLC | Domestic | Henrico | 561421 | Expansion of client management center | June 2018 | Expansion | 190 | \$370,000 |
| 121 | Delta Pure Filtration, LLC | Domestic | Hanover | 333318 | Manufactures cartridge filtration solution filters | May 2018 | Expansion | 18 | \$2,000,000 |
| 122 | Corenso North America Corporation | Domestic | Richmond City | 322219 | Manufactures paper cores for various industries | May 2018 | Expansion | 0 | \$160,000 |
| 123 | TemperPack | Domestic | Henrico | 321219 | Manufacturer of sustainable packaging materials | May 2018 | Expansion | 141 | \$10,400,000 |
| 124 | BCA Financial Services | Domestic | Henrico | 561422 | Call center, consumer debt collection | April 2018 | New | 20 | \$0 |
| 125 | UDig | Domestic | Henrico | 511210 | IT software developers | April 2018 | Expansion | 51 | \$1,600,000 |
| 126 | Blue Bell Creameries | Domestic | Hanover | 493120 | distribution center for ice cream products | April 2018 | Expansion | 20 | \$3,500,000 |
| 127 | Paymerang, LLC. | Domestic | Chesterfield | 522320 | Technology platform that enables its clients to pay all their vendors electronically | March 2018 | Expansion | 100 | \$0 |
| 128 | Richlands Creamery LLC | Domestic | Dinwiddie | 424430 | Commercial creamery | March 2018 | Expansion | 17 | \$1,700,000 |
| 129 | Mari Signum Ltd. | Domestic | Chesterfield | 541714 | Uses chitin from shrimp to produce a polymer used in a variety of products | March 2018 | New | 60 | \$4,000,000 |
| 130 | Power Systems & Controls | Domestic | Richmond City | 335314 | Designs, manufactures, and services products to support power quality needs around the world | February 2018 | Expansion | 20 | \$1,400,000 |
| 131 | West Creek Financial Inc. | Domestic | Henrico | 522298 | Financing for furniture, appliance, and mattress retailers. | February 2018 | Expansion | 100 | \$0 |
| 132 | iMPREG International | International | Chesterfield | 327212 | Manufacturer of fiberglass reinforced liner systems for trenchless pipe rehabilitation | February 2018 | Expansion | 20 | \$3,000,000 |
| 133 | Service Center Metals | Domestic | Prince George | 331318 | Aluminum extruded product for sale to the wholesale market through metal distributors | January 2018 | Expansion | 29 | \$45,243,000 |
| 134 | Facebook | Domestic | Henrico | 518210 | Data center for social media company. | October 2017 | New | 100 | \$1,000,000,000 |
| 135 | Thomson Reuters | International | Richmond City | 518210 | Cyber Security operations center | September 2017 | New | 68 | \$2,180,000 |
| 136 | Kosmo Machine | Domestic | Henrico | 332710 | Full service precision machine shop | August 2017 | Expansion | 11 | \$1,000,000 |
| 137 | Envera | Domestic | Richmond City | 561422 | Health IT customer engagement center | August 2017 | Expansion | 242 | \$11,718,400 |
| 138 | BlueGrace Logistics | Domestic | Hanover | 541614 | Third party logistics provider | August 2017 | Expansion | 20 | \$0 |
| 139 | CTA Plus | International | Henrico | 541511 | Developer of wireless fuel management system | August 2017 | New | 5 | \$350,000 |
| 140 | Amazon.com, Inc. | Domestic | Hanover | 493110 | Package sorting facility | August 2017 | Expansion | 300 | \$0 |
| 141 | TemperPack | Domestic | Henrico | 561910 | Recycled packing materials manufacturer. | August 2017 | Expansion | 0 | \$580,000 |
| 142 | M.C. Dean Inc. | Domestic | Caroline | 541330 | Electrical engineering and systems integration | July 2017 | Expansion | 60 | \$11,000,000 |
| 143 | Jensen Leisure Furniture | Domestic | Henrico | 423210 | International furniture distributor. | June 2017 | Expansion | 10 | \$1,870,000 |
| 144 | WestRock | Domestic | King William | 322121 | Paper mill | May 2017 | Expansion | 0 | \$50,000,000 |
| 145 | Piedmont Metal Fabricators | Domestic | Louisa | 238190 | Fabrication of custom metal products and machinery | May 2017 | Expansion | 15 | \$200,000 |
| 146 | Lickinghole Creek Craft Brewery | Domestic | Goochland | 312120 | Craft brewery expansion | May 2017 | Expansion | 36 | \$12,000,000 |
| 147 | IR Engraving | Domestic | Henrico | 332812 | Apply textures to surfaces for use in automotive, plastics, textiles, and other products | May 2017 | Expansion | 22 | \$850,300 |
| 148 | 2nd Life Inc. | Domestic | Richmond City | 811211 | Electronics refurbishing and recycling | April 2017 | Expansion | 66 | \$975,000 |
| 149 | Karn Custom Woodwork | Domestic | Richmond City | 337212 | Architectural millwork manufacturing and installation | April 2017 | Expansion | 30 | \$2,550,000 |

| Index | Company Name | HQ Location | Location | NAICS | Business Description | Date Announced | New or Expansion | New Jobs | Capital Investment |
|-------|--------------------------------------|---------------|---------------|--------|---|----------------|------------------|----------|--------------------|
| 150 | Atlantic Constructors | Domestic | Chesterfield | 332312 | Ductwork, piping, plumbing and steelwork fabrication facility | April 2017 | Expansion | 0 | \$3,000,000 |
| 151 | People's Income Tax | Domestic | Henrico | 541213 | HQ; Tax preparation services | March 2017 | Expansion | 30 | \$440,000 |
| 152 | TemperPack | Domestic | Richmond City | 321219 | Manufacturer of sustainable packaging technology | February 2017 | Expansion | 23 | \$2,000,000 |
| 153 | Pryor Marking Ltd. | International | Hanover | 333249 | Manufacturer of marking machinery for the aerospace, pharmaceutical, and nuclear energy industries. | February 2017 | New | 10 | \$0 |
| 154 | Owens & Minor | Domestic | Richmond City | 561110 | Customer engagement and back office operations center | February 2017 | New | 150 | \$7,500,000 |
| 155 | iMPREG International | International | Henrico | 327212 | Manufacturer of fiberglass reinforced liner systems for trenchless pipe rehabilitation | January 2017 | New | 60 | \$5,400,000 |
| 156 | Risser Farms | Domestic | Henrico | 115210 | Process and wash duck eggs for distribution | December 2016 | New | 6 | \$150,000 |
| 157 | Rivanna Natural Designs | Domestic | Henrico | 321999 | Designs and builds a variety of awards using green, recycled wood, and bamboo products | November 2016 | New | 9 | \$325,000 |
| 158 | Wal-Mart Stores, Inc. | Domestic | Dinwiddie | 493110 | Distribution facility for retailer | November 2016 | Expansion | 110 | \$4,000,000 |
| 159 | Tri-Dim Filter Corp. | Domestic | Louisa | 333413 | Manufacturer of filters for commercial air handling units | November 2016 | Expansion | 0 | \$700,000 |
| 160 | Lidl Dienstleistung GmbH | International | Chesterfield | 493120 | Warehouse for grocery retailer | November 2016 | New | 15 | \$1,000,000 |
| 161 | Dominion Packaging | Domestic | Henrico | 322211 | Provider of packaging solutions for food, tobacco, and beverage companies | November 2016 | Expansion | 60 | \$30,723,852 |
| 162 | BGB Technology Inc. | International | Chesterfield | 335312 | Manufacturer of fiber optic rotary joints | November 2016 | Expansion | 12 | \$800,000 |
| 163 | Columbia Gas of Virginia | Domestic | Chesterfield | 221210 | HQ; Training facility for natural gas utility | November 2016 | Expansion | 0 | \$9,000,000 |
| 164 | Dealwithit | International | Henrico | 541611 | Educational consulting | November 2016 | New | 2 | \$0 |
| 165 | Erodex | International | Henrico | 335991 | Manufacture graphite electronic components | October 2016 | Expansion | 5 | \$120,000 |
| 166 | CoStar Group | Domestic | Richmond City | 531390 | Research and software development center for real estate information and analytics firm | October 2016 | New | 732 | \$8,170,000 |
| 167 | Service Center Metals | Domestic | Prince George | 331318 | Manufacturer of aluminum extrusions | October 2016 | Expansion | 35 | \$25,000,000 |
| 168 | AMPAC Fine Chemicals, LLC | Domestic | Petersburg | 325412 | Manufactures active pharmaceutical ingredients | October 2016 | New | 0 | \$25,000,000 |
| 169 | Premier Fixtures | Domestic | Henrico | 423440 | Manufacturer and distributor of store fixtures | September 2016 | Expansion | 150 | \$4,600,000 |
| 170 | Csi Packaging | International | Henrico | 333922 | Manufacturer of product handling equipment | September 2016 | New | 20 | \$320,000 |
| 171 | West Creek Financial | Domestic | Henrico | 522298 | Financing for furniture, appliance, and mattress retailers | September 2016 | Expansion | 30 | \$0 |
| 172 | Electro-Luminox Lighting Corporation | Domestic | Richmond City | 335129 | Manufactures electroluminescent lamps | September 2016 | Expansion | 26 | \$200,000 |
| 173 | ICMA-RC | Domestic | Richmond City | 525110 | Manages and administers retirement plans for public sector employers and employees | August 2016 | New | 200 | \$10,000,000 |
| 174 | ALDI US | International | Dinwiddie | 493110 | Division headquarters and distribution center | August 2016 | New | 158 | \$66,759,405 |
| 175 | Niagara Bottling LLC | Domestic | Chesterfield | 312112 | Water bottling and plastic bottle manufacturing | August 2016 | New | 114 | \$111,126,731 |
| 176 | Center of the Universe | Domestic | Hanover | 312120 | Craft brewery | July 2016 | Expansion | 0 | \$550,000 |
| 177 | Dominion Energy | Domestic | Louisa | 221114 | Solar farm | July 2016 | New | 0 | \$44,515,000 |
| 178 | Dominion Energy | Domestic | Powhatan | 221114 | Solar farm | July 2016 | New | 0 | \$40,776,000 |
| 179 | Direct Mail Solutions | Domestic | Henrico | 541860 | Full service mail shop | June 2016 | Expansion | 243 | \$1,000,000 |
| 180 | Hudson Industries | Domestic | Henrico | 326150 | Foam cushion and mattress manufacturing for medical and consumer use | June 2016 | Expansion | 87 | \$750,000 |
| 181 | R1 International | International | Richmond City | 493110 | Warehouse and distribution center for rubber products | June 2016 | Expansion | 15 | \$1,000,000 |
| 182 | Specialty Coating and Laminating | Domestic | Hanover | 322220 | Manufacturing poly-extrusion and aqueous-coated paper | June 2016 | Expansion | 52 | \$2,500,000 |
| 183 | Wellborn + Wright | Domestic | Henrico | 321918 | Manufactures home décor and interior finishes from reclaimed wood, including, doors, furniture items, and others. | June 2016 | Expansion | 25 | \$200,000 |

| Index | Company Name | HQ Location | Location | NAICS | Business Description | Date Announced | New or Expansion | New Jobs | Capital Investment |
|-------|--------------------------------------|---------------|---------------|--------|---|----------------|------------------|----------|--------------------|
| 184 | Thought Logic | Domestic | Richmond City | 541611 | Consulting and business analytics firm | June 2016 | New | 100 | \$0 |
| 185 | Fajon Turbine Services, Inc. | Domestic | Chesterfield | 332710 | Manufacturer of steam and gas turbine replacement parts for the power generation industry | June 2016 | New | 45 | \$700,000 |
| 186 | Gerdaul Ameristeel | International | Dinwiddie | 332312 | Manufacturer of long steel products | June 2016 | Expansion | 0 | \$8,551,000 |
| 187 | L Knife & Son, Inc. | Domestic | Henrico | 424810 | Warehouse facility for specialty beverage | May 2016 | New | 110 | \$6,450,000 |
| 188 | SanAir Technologies Laboratory, Inc. | Domestic | Powhatan | 541380 | Environmental testing services for national clients | May 2016 | Expansion | 10 | \$0 |
| 189 | McKesson Pharmaceutical | Domestic | Caroline | 493110 | Pharmaceutical distribution center | March 2016 | Expansion | 30 | \$6,000,000 |
| 190 | Aqueous Solutions Global | Domestic | Richmond City | 333318 | Provider of water filtration technologies | March 2016 | New | 23 | \$1,800,000 |
| 191 | Erodex | International | Henrico | 333249 | Graphite machining for turbine blades | March 2016 | New | 3 | \$2,000,000 |
| 192 | Bonfire Funds | Domestic | Henrico | 541511 | Web-based fundraising platform for the general public | March 2016 | Expansion | 20 | \$0 |
| 193 | Blue Bee Cider LLC | Domestic | Richmond City | 312130 | Relocation of cidery | February 2016 | Expansion | 4 | \$1,140,000 |
| 194 | CarMax Inc. | Domestic | Richmond City | 541512 | Technology center for car dealership | February 2016 | Expansion | 50 | \$1,000,000 |
| 195 | Polykon Manufacturing LLC | International | Henrico | 325180 | Chemical manufacturing for the cosmetics and pharmaceutical industries | February 2016 | New | 33 | \$108,600,000 |
| 196 | Triple Crossing Brewery | Domestic | Richmond City | 312120 | Brewery | February 2016 | Expansion | 4 | \$1,000,000 |
| 197 | SunTrust Banks, Inc. | Domestic | Henrico | 522110 | Consolidation of financial services operations | January 2016 | Expansion | 0 | \$47,000,000 |
| 198 | AvePoint | Domestic | Richmond City | 541511 | Software platform design | January 2016 | New | 100 | \$1,500,000 |
| 199 | Hamilton Beach Brands Inc. | Domestic | Henrico | 335210 | HQ: Small electrical kitchen appliance manufacturer | December 2015 | Expansion | 0 | \$2,500,000 |
| 200 | Harris Teeter | Domestic | Caroline | 493120 | Warehouse to supply retail operations | December 2015 | New | 400 | \$115,250,000 |
| 201 | ImmunArray | International | Richmond City | 541715 | HQ: Provider and developer of health diagnostic applications. | October 2015 | Expansion | 7 | \$4,500,000 |
| 202 | Associated Distributors | Domestic | Henrico | 424820 | Warehouse for alcoholic and non-alcoholic beverage distributor | October 2015 | Expansion | 130 | \$20,000,000 |
| 203 | Thermal Gradient | Domestic | Richmond City | 541714 | Medical device and testing company | October 2015 | New | 42 | \$3,680,000 |
| 204 | Hardywood Craft Beer | Domestic | Goochland | 312120 | Craft brewery | July 2015 | Expansion | 56 | \$28,250,000 |
| 205 | Detectamet | International | Henrico | 326191 | High density detectable plastics manufacturing | June 2015 | New | 30 | \$1,000,000 |
| 206 | Ho-Ho-Kus, Inc. | Domestic | Chesterfield | 332722 | Design and manufacture aircraft parts | June 2015 | New | 40 | \$3,350,000 |
| 207 | Elephant Insurance | International | Henrico | 524210 | Auto insurance | June 2015 | Expansion | 1,173 | \$2,000,000 |
| 208 | Republic National Distributing Co. | Domestic | Hanover | 493110 | Distribution of wine and spirits | June 2015 | Expansion | 0 | \$17,000,000 |
| 209 | BGB Technology, Inc. | International | Chesterfield | 335312 | Manufacturer of fiber optic rotary joints | June 2015 | Expansion | 20 | \$2,700,000 |
| 210 | Amazon.com, Inc. | Domestic | Dinwiddie | 493110 | Fulfillment center | May 2015 | Expansion | 135 | \$0 |
| 211 | Amazon.com, Inc. | Domestic | Chesterfield | 493110 | Fulfillment center | May 2015 | Expansion | 365 | \$0 |
| 212 | Alton Lane | Domestic | Richmond City | 315220 | Custom menswear; HQ | May 2015 | New | 10 | \$20,000 |
| 213 | Mavalério Ltd. | International | Hanover | 311340 | Candy and confectionary products | April 2015 | New | 21 | \$1,195,330 |
| 214 | Independence Construction Materials | Domestic | Petersburg | 324122 | Asphalt plant | April 2015 | New | 37 | \$7,300,000 |
| 215 | Ashland Inc. | Domestic | Hopewell | 325998 | Specialty chemicals | April 2015 | Expansion | 17 | \$111,842,900 |
| 216 | Total Quality Logistics, Inc. | Domestic | Chesterfield | 488510 | Logistics broker | March 2015 | New | 60 | \$100,000 |
| 217 | Big Trouble Malting and Spirits | Domestic | Petersburg | 312140 | Distillery and malt manufacturing | March 2015 | Expansion | 6 | \$810,000 |
| 218 | Connexions Loyalty | Domestic | Henrico | 561613 | Financial, credit card enhancement programs, point programs and loyalty programs for the financial and related industries | February 2015 | Expansion | 0 | \$876,300 |
| 219 | Kels USA | International | Henrico | 336320 | Electrical contact materials | February 2015 | New | 100 | \$7,000,000 |
| 220 | Cuore | Domestic | Chesterfield | 561422 | Sales and customer service call center | February 2015 | Expansion | 200 | \$0 |
| 221 | San-J International, Inc. | International | Henrico | 311941 | Tamari sauce manufacturing | February 2015 | Expansion | 18 | \$45,331,226 |
| 222 | Hoover Treated Wood Products, Inc. | Domestic | Caroline | 321114 | Preservative treated lumber and plywood | January 2015 | Expansion | 10 | \$750,000 |
| 223 | McKesson Corporation | Domestic | Caroline | 493110 | Pharmaceutical and health care products distribution | December 2014 | Expansion | 25 | \$0 |
| 224 | McKesson Medical-Surgical Inc | Domestic | Henrico | 551114 | HQ, medical supplies | November 2014 | Expansion | 138 | \$12,297,436 |
| 225 | Live Well Financial Inc. | Domestic | Chesterfield | 522292 | Mortgage lender and servicer | November 2014 | Expansion | 120 | \$0 |

| Index | Company Name | HQ Location | Location | NAICS | Business Description | Date Announced | New or Expansion | New Jobs | Capital Investment |
|-------|------------------------------------|---------------|---------------|--------|---|----------------|------------------|----------|--------------------|
| 226 | IPPON Technologies USA | International | Richmond City | 541511 | Web development and design | October 2014 | Expansion | 44 | \$110,000 |
| 227 | Stone Brewing Co. | Domestic | Richmond City | 312120 | Craft beer brewery | October 2014 | New | 288 | \$74,300,000 |
| 228 | Amazon.com, Inc. | Domestic | Chesterfield | 493110 | Fulfillment center | September 2014 | Expansion | 1,423 | \$0 |
| 229 | Amazon.com, Inc. | Domestic | Dinwiddie | 493110 | Fulfillment center | September 2014 | Expansion | 527 | \$0 |
| 230 | Enclos Corp | Domestic | Chesterfield | 238150 | Applies advanced exterior wall technologies to commercial buildings | September 2014 | Expansion | 200 | \$3,000,000 |
| 231 | Blue Bell Creameries | Domestic | Hanover | 493120 | Warehouse and distribution of ice cream products | September 2014 | New | 0 | \$310,000 |
| 232 | NICHE Logistics | Domestic | Chesterfield | 541614 | Logistics solutions for specialty market business | August 2014 | Expansion | 5 | \$100,000 |
| 233 | Live Well Financial Inc. | Domestic | Chesterfield | 561422 | Mortgage lender and servicer; call center | August 2014 | Expansion | 100 | \$0 |
| 234 | The Marquis Group | Domestic | Henrico | 541611 | Provides employment services | June 2014 | Expansion | 0 | \$6,165,500 |
| 235 | WestRock | Domestic | Hopewell | 322130 | Paperboard | June 2014 | Expansion | 0 | \$109,000,000 |
| 236 | Dominion Energy Virginia | Domestic | Henrico | 561110 | Operations center | June 2014 | Expansion | 0 | \$80,000,000 |
| 237 | Steves & Sons Inc | Domestic | Henrico | 321911 | Interior door manufacturer | May 2014 | Expansion | 22 | \$8,400,000 |
| 238 | Perdue Foods | Domestic | Prince George | 493130 | Mid-Atlantic chicken distribution plant | May 2014 | Expansion | 190 | \$3,000,000 |
| 239 | Mondelēz Global LLC | Domestic | Henrico | 311821 | Manufactures cookies and crackers | May 2014 | Expansion | 505 | \$47,783,549 |
| 240 | Metl-Span LLC | Domestic | Chesterfield | 332311 | Manufactures metal insulated building panels | May 2014 | Expansion | 60 | \$16,100,000 |
| 241 | Avail Vapor, LLC | Domestic | Chesterfield | 493110 | HQ; E-cigarette distribution center | May 2014 | New | 60 | \$3,000,000 |
| 242 | Philip Morris USA | Domestic | Chesterfield | 493130 | Tobacco leaf storage warehouse | May 2014 | Expansion | 30 | \$50,000,000 |
| 243 | Ippon Technologies USA | International | Richmond City | 541511 | Java consulting company | May 2014 | New | 14 | \$0 |
| 244 | Value City Furniture | Domestic | Caroline | 493110 | Distribution center, furniture | April 2014 | Expansion | 50 | \$0 |
| 245 | Teleperformance USA | International | Henrico | 561422 | Outsourced multichannel customer experience management | April 2014 | Expansion | 500 | \$3,500,000 |
| 246 | Pixel Factory Data Center | Domestic | Hanover | 518210 | Data center | April 2014 | New | 1 | \$4,000,000 |
| 247 | Abilene Motor Express, Inc. | Domestic | Chesterfield | 484121 | Freight brokerage services | April 2014 | Expansion | 75 | \$14,000,000 |
| 248 | McKesson Corporation | Domestic | Caroline | 493110 | Pharmaceutical and health care products distribution | April 2014 | Expansion | 40 | \$0 |
| 249 | Motley's Asset Disposition Group | Domestic | Richmond City | 551114 | Auction and real estate firm serving Virginia, Tennessee, and the Carolinas | April 2014 | Expansion | 0 | \$4,000,000 |
| 250 | Schnabel Engineering | Domestic | Henrico | 541330 | Engineering services | April 2014 | Expansion | 0 | \$2,800,000 |
| 251 | Vireol Bio Energy LLC | Domestic | Hopewell | 325193 | Bio-energy ethanol plant | March 2014 | New | 70 | \$41,000,000 |
| 252 | Mason Manufacturing | Domestic | Henrico | 311999 | Food industry manufacturing | March 2014 | Expansion | 40 | \$2,000,000 |
| 253 | ept Automotive Division | International | Chesterfield | 334417 | Manufactures electrical connectors for the automotive industry | March 2014 | Expansion | 8 | \$3,000,000 |
| 254 | G.A. & F.C. Wagman, Inc. | Domestic | Dinwiddie | 493110 | General contracting warehousing | February 2014 | New | 65 | \$5,125,000 |
| 255 | MGC Advanced Polymers, Inc. | International | Chesterfield | 325211 | Manufactures resins and plastic materials | February 2014 | Expansion | 8 | \$3,600,000 |
| 256 | Anord Critical Power Inc. | International | Henrico | 335313 | N.A. HQ; Provider of power infrastructure to data centers | February 2014 | New | 70 | \$950,000 |
| 257 | Evonik Industries | International | Chesterfield | 325998 | Business and innovation center for chemical manufacturing | February 2014 | Expansion | 18 | \$15,725,985 |
| 258 | CarMax Inc. | Domestic | Goochland | 551114 | HQ; National car dealership chain | February 2014 | Expansion | 40 | \$0 |
| 259 | Lumber Liquidators | Domestic | Henrico | 493110 | Distributes hardwood flooring | January 2014 | Expansion | 0 | \$52,838,600 |
| 260 | Universal Health Services, Inc. | Domestic | Henrico | 541611 | Hospital patient accounting services | January 2014 | Expansion | 0 | \$1,300,000 |
| 261 | Ampa Entertainment, Inc | Domestic | Henrico | 561920 | Events services | January 2014 | New | 18 | \$580,000 |
| 262 | Michael & Son Services Inc | Domestic | Richmond City | 561422 | Call center | January 2014 | New | 100 | \$250,000 |
| 263 | Medline Industries, Inc. | Domestic | Chesterfield | 493110 | Medical supply distribution | December 2013 | New | 27 | \$26,000,000 |
| 264 | WorldStrides | Domestic | Henrico | 561510 | Educational travel company | December 2013 | Expansion | 25 | \$1,000,000 |
| 265 | John Rock, Inc. | Domestic | Caroline | 321113 | Sawmill for pallet manufacturing | November 2013 | New | 30 | \$6,000,000 |
| 266 | Republic National Distributing Co. | Domestic | Hanover | 493110 | Distribution of wine and spirits | November 2013 | Expansion | 0 | \$15,100,000 |
| 267 | Agri-Nutrients Associates, LLC | Domestic | Dinwiddie | 325311 | Granulated fertilizer manufacturing plant | November 2013 | New | 25 | \$6,000,000 |
| 268 | Trae-Fuels LLC | Domestic | Louisa | 321219 | Wood pellet mill | November 2013 | New | 30 | \$2,300,000 |

| Index | Company Name | HQ Location | Location | NAICS | Business Description | Date Announced | New or Expansion | New Jobs | Capital Investment |
|-------|---|---------------|---------------|--------|--|----------------|------------------|----------|--------------------|
| 269 | Stalwart Films | International | Henrico | 512110 | Film production company | October 2013 | New | 15 | \$590,000 |
| 270 | Delta Pure Filtration | Domestic | Hanover | 333999 | Manufactures cartridge filtration solutions; standard and custom filters | October 2013 | Expansion | 15 | \$1,000,000 |
| 271 | Dominion Packaging | Domestic | Henrico | 322220 | Manufactures printed paper products | October 2013 | Expansion | 113 | \$43,156,916 |
| 272 | Service Center Metals | Domestic | Prince George | 331318 | Compact remelt plant | October 2013 | Expansion | 30 | \$17,000,000 |
| 273 | CapTech Ventures, Inc. | Domestic | Henrico | 541512 | Technology consulting provider | October 2013 | Expansion | 100 | \$0 |
| 274 | CarMax Inc. | Domestic | Goochland | 551114 | HQ; National car dealership chain | September 2013 | Expansion | 50 | \$0 |
| 275 | UNOS (United Network for Organ Sharing) | Domestic | Richmond City | 551114 | HQ; Organ donation coordination | August 2013 | Expansion | 47 | \$5,000,000 |
| 276 | Republic National Distributing Co. | Domestic | Hanover | 493110 | Distribution of wine and spirits | August 2013 | Expansion | 0 | \$1,900,000 |
| 277 | Bunge Oils | Domestic | Henrico | 311225 | Commodity-based processing and logistics company that connects farmers with feed, food, and retail customers | July 2013 | Expansion | 0 | \$500,000 |
| 278 | Primatics Financial, LLC | Domestic | Hanover | 541511 | Provides software solutions and advisory services | July 2013 | Expansion | 251 | \$727,900 |
| 279 | Integrated Global Services, Inc. | Domestic | Chesterfield | 325510 | HQ; metallurgical R&D, ceramic coatings and automated weld overlay systems | July 2013 | Expansion | 20 | \$3,600,000 |
| 280 | Health Diagnostic Laboratories, Inc. | Domestic | Henrico | 493110 | Warehouse and shipping department for biorelated products | July 2013 | Expansion | 0 | \$200,000 |
| 281 | Direct Mail Solutions | Domestic | Henrico | 541860 | Prepares advertising materials for mailing or other distribution | June 2013 | Expansion | 100 | \$3,500,000 |
| 282 | Faulconer Construction Company | Domestic | Louisa | 551114 | HQ; site and heavy civil contractor | June 2013 | Expansion | 0 | \$3,200,000 |
| 283 | Patriot Aluminum Products LLC | Domestic | Louisa | 331524 | Manufactures aluminum conduit | June 2013 | Expansion | 0 | \$1,500,000 |
| 284 | Innovative Diagnostic Laboratory, LLP (IDL) | Domestic | Henrico | 541380 | Laboratory services, testing, research for cardiovascular health management and improvement | June 2013 | Expansion | 45 | \$1,500,000 |
| 285 | Virginia Crane (Foley Material Handling) | Domestic | Hanover | 333923 | Manufactures industrial cranes | June 2013 | Expansion | 20 | \$1,500,000 |
| 286 | The Peggs Company | Domestic | Hanover | 423440 | Reconditioned shopping cart distribution | June 2013 | Expansion | 99 | \$2,900,000 |
| 287 | Schneider Laboratories Global, Inc. | Domestic | Richmond City | 541380 | Testing laboratory; certified test kits | June 2013 | Expansion | 12 | \$100,000 |
| 288 | Hanover Foils, LLC | Domestic | Hanover | 322220 | Converts foils for the confectionery industry | June 2013 | Expansion | 18 | \$500,000 |
| 289 | Four Season Recycling & Trading, LLC | Domestic | Hanover | 523130 | Industrial, manufacturing, and commercial scrap | May 2013 | Expansion | 10 | \$100,000 |
| 290 | Nelson Westerberg | Domestic | Dinwiddie | 484210 | Manages relocation services for domestic, international, corporate, and military clients | May 2013 | New | 75 | \$0 |
| 291 | Central Virginia Health Network | Domestic | Henrico | 541714 | Laboratory | April 2013 | Expansion | 7 | \$2,000,000 |
| 292 | Wellborn + Wright | Domestic | Henrico | 321918 | Wood flooring, wall paneling, cabinets, doors, chairs | April 2013 | Expansion | 0 | \$950,000 |
| 293 | GENETWORx, LLC | Domestic | Henrico | 325413 | Pharmacogenomic testing devices and kits | April 2013 | Expansion | 200 | \$3,000,000 |
| 294 | Sabra Dipping Company, LLC | International | Chesterfield | 311941 | Manufactures hummus and vegetable dips | April 2013 | Expansion | 140 | \$86,000,000 |
| 295 | Concentrix | Domestic | Henrico | 561422 | Business process outsourcing, IT outsourcing | April 2013 | New | 700 | \$2,000,000 |
| 296 | FedEx Corporation | Domestic | Hanover | 492110 | Distribution center, parcel shipping | April 2013 | Expansion | 0 | \$4,000,000 |
| 297 | Triad Isotopes | Domestic | Henrico | 325412 | Made-to-order pharmaceuticals | April 2013 | New | 8 | \$500,000 |
| 298 | Dominion Transmission Inc. | Domestic | Richmond City | 486210 | Provides gas processing, transportation and storage services | March 2013 | Expansion | 100 | \$0 |
| 299 | Design Ready Controls | Domestic | Henrico | 334515 | Original design manufacturer (ODM) providing control panel and harness solutions | March 2013 | Expansion | 67 | \$300,000 |
| 300 | Alliance Machine and Engraving, LLC | Domestic | Hanover | 333517 | Manufactures embossers, embossing machines, extrusion machinery, engraved rolls, etc. | March 2013 | Expansion | 10 | \$175,000 |
| 301 | Kosmo Machine, Inc. | Domestic | Henrico | 332710 | Manufactures precision machine parts | March 2013 | Expansion | 0 | \$2,000,000 |
| 302 | The Travelers Cos. Inc. | Domestic | Henrico | 524126 | Regional HQ, customer service, underwriting, claims and information technology | March 2013 | Expansion | 0 | \$8,000,000 |
| 303 | Best Bully's | Domestic | Henrico | 311111 | Manufactures and distributes pet treats | February 2013 | Expansion | 40 | \$1,000,000 |
| 304 | Pelon's Baja Salsa | Domestic | Henrico | 311421 | Salsa and guacamole | February 2013 | Expansion | 10 | \$750,000 |
| 305 | Amsted Rail Company, Inc. | Domestic | Petersburg | 332991 | Tapered roller bearings | February 2013 | Expansion | 104 | \$37,500,000 |

| Index | Company Name | HQ Location | Location | NAICS | Business Description | Date Announced | New or Expansion | New Jobs | Capital Investment |
|-------|---|---------------|---------------|--------|---|----------------|------------------|----------|--------------------|
| 306 | Marten Transport Ltd. | Domestic | Chesterfield | 484230 | Regional/over the road trucking services | February 2013 | Expansion | 127 | \$11,700,000 |
| 307 | Tyson Foods Inc. | Domestic | Hanover | 311615 | Poultry processing | February 2013 | Expansion | 120 | \$14,000,000 |
| 308 | Englewood Enterprises | Domestic | Richmond City | 488210 | Rail transloading facility for biofuels/ethanol from railcar to pipeline | February 2013 | New | 6 | \$3,500,000 |
| 309 | Truland Systems Corp. | Domestic | Caroline | 423310 | Prefabrication, materials management and assembly, training | February 2013 | New | 50 | \$4,700,000 |
| 310 | Professional Solutions Delivered (ProSoDel) | Domestic | Caroline | 541512 | Ladysmith Integration Facility, provides item unique identification marking | February 2013 | Expansion | 14 | \$0 |
| 311 | Wako Chemicals USA Inc. | International | Chesterfield | 325199 | Specialty chemicals | January 2013 | Expansion | 0 | \$600,000 |
| 312 | Air Water & Soil Laboratories Inc. | Domestic | Chesterfield | 541380 | Environmental laboratory | January 2013 | Expansion | 0 | \$1,500,000 |

Updated on November 10, 2022

The Partnership has reformatted data gathered by the Virginia Economic Development Partnership on business activity in the Richmond, Virginia, Metropolitan Statistical Area, including recently announced new businesses, expansions of existing businesses, those announcing employment reductions and business closings.

Please note:

- This dataset includes only business activity in the Richmond, Virginia MSA.
- The figures presented in the fields “New Jobs” and “Jobs Lost” may not reflect total employment at that particular company, but only those related to the announcement.
- Not all businesses are included; only manufacturers and non-manufacturers with a substantial customer base outside of Virginia are listed.
- The data is based on announcements of planned employment creation and capital expenditures, or planned employment reductions or closings.
- Some of the new facilities announced are not yet in operation, and some of the announced facilities may have opened and then subsequently closed.

Employment Reductions and Business Closings in Greater Richmond, Virginia USA, January 2013 - November 2022

Includes manufacturers and non-manufacturers with a substantial customer base outside of Virginia

| Index | Company Name | HQ Location | Location | NAICS | Business Description | Jobs Lost | Reduction / Closing | Month of Closing/ Layoff |
|-------|---|---------------|----------------------|--------|---|-----------|---------------------|--------------------------|
| 1 | Snagajob | Domestic | Henrico | 551114 | HQ; National online job search portal | 40 | Layoff | 8/1/2022 |
| 2 | The Logistics Company | Domestic | Prince George | 541614 | Provides expert logistics management resources | 119 | Layoff | 9/7/2021 |
| 3 | Capital One Financial Corp. | Domestic | Goochland | 561990 | Outbound recovery operations | 147 | Layoff | 9/7/2021 |
| 4 | Southeast Frozen Foods Co., LP | Domestic | Henrico | 424420 | Wholesale and distribution of frozen foods | 68 | Closing | 5/15/2021 |
| 5 | Genworth Financial, Inc. | Domestic | Henrico | 524113 | Insurance holding company | 95 | Layoff | 3/27/2021 |
| 6 | Wells Fargo | Domestic | Henrico | 523120 | Brokerage operations | 320 | Closing | 3/21/2021 |
| 7 | Rolls-Royce North America | Domestic | Prince George | 336412 | Manufactures precision aircraft components | 280 | Closing | 12/31/2021 |
| 8 | Cadmus | Domestic | Henrico County | 323111 | Offers printing services for magazines, comic books, and journals | 184 | Closing | 5/29/2020 |
| 9 | Bear Down Logistics | Domestic | Henrico County | 488510 | Provider of last-mile delivery | 75 | Closing | 4/13/2020 |
| 10 | Northrop Grumman Systems Corporation | Domestic | Chesterfield County | 541512 | Information systems, intelligence systems; defense contractor | 42 | Layoff | 2/4/2020 |
| 11 | Premier Store Fixtures | Domestic | Henrico County | 337215 | Manufactures wooden store fixtures | 138 | Closing | 9/13/2019 |
| 12 | Premier Store Fixtures | Domestic | Henrico County | 337215 | Manufactures wooden store fixtures | 24 | Closing | 9/13/2019 |
| 13 | Premier Store Fixtures | Domestic | Henrico County | 337215 | Manufactures wooden store fixtures | 28 | Closing | 9/13/2019 |
| 14 | Health Diagnostic Laboratory | Domestic | Richmond City | 621511 | Clinical laboratory diagnostics and clinical trial services | 399 | Layoff | 7/29/2019 |
| 15 | ColorTree Group | Domestic | Henrico County | 322230 | Manufactures full color and custom envelopes | 240 | Closing | 6/3/2019 |
| 16 | Live Well Financial Inc. | Domestic | Chesterfield County | 522292 | Mortgage lender and servicer | 103 | Closing | 5/17/2019 |
| 17 | Dianne's Fine Desserts | Domestic | Hanover County | 311520 | Manufactures desserts | 97 | Closing | 7/31/2019 |
| 18 | Genworth Financial | Domestic | Richmond City | 524210 | Insurance services | 21 | Layoff | 3/1/2019 |
| 19 | Confluence Coffee | Domestic | Richmond City | 311920 | Manufactures cold brew coffee | 33 | Closing | 2/1/2019 |
| 20 | Tailored Brands, Inc. | Domestic | Richmond City | 448110 | Leading retailer of men's tailored clothing and largest men's formalwear provider | 64 | Closing | 8/31/2018 |
| 21 | Northrop Grumman Systems Corp | Domestic | Chesterfield County | 541512 | Operations center; IT services; data center | 348 | Reduction | 8/17/2018 |
| 22 | Metrie, Inc. | Domestic | Hannover County | 321918 | Company manufactures and distributes interior finishings. | 59 | Closing | 3/1/2018 |
| 23 | Taylor Communications | Domestic | Henrico County | 541613 | Provider of market-specific insights, compelling portfolio of solutions to healthcare, financial services, commercial and industrial markets. | 50 | Closing | 2/16/2018 |
| 24 | Capital One Financial Corp. | Domestic | Richmond City | 551111 | Diversified financial services holding company with banking and non-banking subsidiaries. | 10 | Layoff | 1/1/2018 |
| 25 | Land-O-Sun Dairies, LLC | Domestic | Richmond City | 31151 | Fluid milk processing | 71 | Closing | 10/31/2017 |
| 26 | Bear Island Paper | Domestic | Hanover County | 322122 | Newsprint manufacturing mill | 164 | Layoff | 7/16/2017 |
| 27 | Markel | Domestic | Henrico County | 551114 | IT department of specialty insurance services provider | 40 | Layoff | 6/1/2017 |
| 28 | Martin Agency | Domestic | Richmond City | 541810 | Advertising agency | 16 | Reduction | 3/14/2017 |
| 29 | The Home Depot | Domestic | Charles City County | 337122 | Cabinet refurbishing facility | 70 | Closing | 1/1/2017 |
| 30 | UPS Freight | Domestic | Richmond City | 492110 | Package delivery | 160 | Layoff | 12/1/2016 |
| 31 | Arrow Electronics | Domestic | Hanover County | 423690 | Electronics distribution | 72 | Closing | 10/29/2016 |
| 32 | Qingdao Kaisa Notebook Manufacturing | Domestic | Hanover County | 423690 | Electronics distribution | 72 | Closing | 10/1/2016 |
| 33 | Martin Agency | Domestic | Richmond City | 541810 | Advertising agency | 29 | Layoff | 9/6/2016 |
| 34 | BB&T Securities | Domestic | Richmond City | 523920 | Financial services company ending equity research coverage | 61 | Reduction | 8/1/2016 |
| 35 | Genworth Financial | Domestic | Henrico County | 524128 | Finance and insurance firm | 27 | Layoff | 8/1/2016 |
| 36 | Genworth Financial | Domestic | Henrico County | 524210 | Insurance services | 70 | Layoff | 4/1/2016 |
| 37 | Altria | Domestic | Henrico County | 312230 | Headquarters for tobacco manufacturing company | 200 | Layoff | 3/1/2016 |
| 38 | Carpenter Company | Domestic | Richmond City | 326150 | Molded and urethane foam | 55 | Layoff | 6/24/2015 |
| 39 | Ocean Network Express, Inc. | Domestic | Richmond City | 326150 | Molded and urethane foam | 55 | Layoff | 6/1/2015 |
| 40 | Freight Handlers, Inc. | Domestic | Prince George County | 493110 | Distribution and logistics warehousing | 65 | Reduction | 4/18/2015 |
| 41 | Health Diagnostic Laboratory | Domestic | Richmond City | 621511 | Clinical laboratory diagnostics and clinical trial services | 162 | Reduction | 12/1/2014 |
| 42 | Boehringer Ingelheim Chemicals, Inc. | International | Petersburg | 325412 | Pharmaceuticals | 240 | Closing | 12/1/2014 |
| 43 | Keolis Transit America | International | Richmond City | 485119 | Operates transportation systems | 106 | Reduction | 11/30/2014 |
| 44 | Acision | Domestic | Henrico County | 517919 | Messaging services to mobile communications companies | 65 | Reduction | 9/9/2014 |
| 45 | Carl Zeiss Vision Inc. | International | Chesterfield County | 326199 | Manufacturing custom prescription lenses | 73 | Reduction | 7/1/2014 |
| 46 | General Dynamics Information Technology | Domestic | Chesterfield County | 561422 | Call center for Affordable Care Act | 344 | Closing | 5/1/2014 |

| Index | Company Name | HQ Location | Location | NAICS | Business Description | Jobs Lost | Reduction / Closing | Month of Closing/ Layoff |
|-------|--------------------------|---------------|----------------------|--------|--|-----------|---------------------|--------------------------|
| 47 | MeadWestvaco Corp. | Domestic | Richmond City | 551114 | Corporate HQ; Packaging solutions and products | 125 | Reduction | 5/1/2014 |
| 48 | Reinhart Foodservices | Domestic | Prince George County | 424900 | Distribution of food and beverage products | 46 | Reduction | 4/1/2014 |
| 49 | Bank of America | Domestic | Henrico County | 522110 | Refinancing and default servicing operations | 103 | Reduction | 3/1/2014 |
| 50 | Aditya Birla Minacs | International | Henrico County | 561422 | Business support outsourcing | 172 | Reduction | 3/1/2014 |
| 51 | Bostwick Laboratories | Domestic | Henrico County | 551114 | HQ; Pathology reference laboratory | 44 | Reduction | 2/1/2014 |
| 52 | SunTrust Banks Inc | Domestic | Richmond City | 522292 | Mortgage Banking | 100 | Reduction | 12/13/2013 |
| 53 | URS Corporation | Domestic | Chesterfield County | 541330 | Architectural and engineering services | 21 | Reduction | 12/5/2013 |
| 54 | Xerox | Domestic | Richmond City | 518210 | Data entry and customer service | 25 | Reduction | 11/1/2013 |
| 55 | Bostwick Laboratories | Domestic | Henrico County | 551114 | HQ; Pathology reference laboratory | 34 | Reduction | 11/1/2013 |
| 56 | BrownGreer PLC | Domestic | Richmond City | 541110 | Law office | 64 | Reduction | 10/1/2013 |
| 57 | Fluor Corporation | Domestic | Chesterfield County | 541330 | Engineering services | 184 | Reduction | 10/1/2013 |
| 58 | Bank of America | Domestic | Henrico County | 522292 | Mortgage Banking | 40 | Reduction | 9/1/2013 |
| 59 | Schmitt E.G. Inc. | Domestic | Henrico County | 323111 | High-security printing, RFID tags and specialty ink printing | 87 | Reduction | 9/1/2013 |
| 60 | Comcast | Domestic | Henrico County | 561422 | Call center | 53 | Reduction | 9/1/2013 |
| 61 | Genworth Financial, Inc. | Domestic | Henrico County | 524113 | HQ, life and long-term care insurance | 75 | Reduction | 6/1/2013 |

Updated November 10, 2022

The Partnership has reformatted data gathered by the Virginia Economic Development Partnership on business activity in the Richmond, Virginia, Metropolitan Statistical Area, including recently announced new businesses, expansions of existing businesses, those announcing employment reductions and business closings. Please note:

- This dataset includes only business activity in the Richmond, Virginia MSA.
- The figures presented in the fields "New Jobs" and "Jobs Lost" may not reflect total employment at that particular company, but only those related to the announcement.
- Not all businesses are included; only manufacturers and non-manufacturers with a substantial customer base outside of Virginia are listed.
- The data is based on announcements of planned employment creation and capital expenditures, or planned employment reductions or closings.
- Some of the new facilities announced are not yet in operation, and some of the announced facilities may have opened and then subsequently closed.
- The information indicates the kind of economic activity occurring in the region; it does not measure total employment growth or capital investment.

Occupational Employment and Wages

Richmond, Virginia MSA

*Annual Percentage Change from 1 Year Ago

Sources: Chmura Economics & Analytics, JobsEQ; Occupational employment is of 2021 Q3, wage data as of 2020.

| SOC | Occupation Title | Employed 2021 | Unemployed 2021 | Change Over 5 Years | Ann. Percent Change* | Entry Level Wage | Average Wage | Experienced Wage |
|----------------|--|------------------|--------------------|------------------------|-------------------------|---------------------|-----------------|---------------------|
| 11-0000 | Management | 35,233 | 891 | 1,240 | 1.0% | \$62,200 | \$126,500 | \$158,600 |
| 13-0000 | Business and Financial Operations | 47,697 | 1,240 | 4,159 | 0.8% | \$45,000 | \$80,400 | \$98,100 |
| 15-0000 | Computer and Mathematical | 23,926 | 451 | 1,622 | 1.4% | \$57,700 | \$95,100 | \$113,800 |
| 17-0000 | Architecture and Engineering | 8,761 | 207 | -175 | 0.5% | \$51,300 | \$87,600 | \$105,800 |
| 19-0000 | Life, Physical, and Social Science | 5,556 | 170 | 322 | 0.6% | \$39,500 | \$75,300 | \$93,300 |
| 21-0000 | Community and Social Service | 15,293 | 250 | 424 | 1.3% | \$29,900 | \$49,900 | \$59,900 |
| 23-0000 | Legal | 7,676 | 145 | 426 | 0.7% | \$43,400 | \$106,800 | \$138,400 |
| 25-0000 | Education, Training, and Library | 36,870 | 1,741 | -1,704 | 1.2% | \$26,500 | \$53,600 | \$67,100 |
| 27-0000 | Arts, Design, Entertainment, Sports, and Media | 10,847 | 871 | -102 | 1.3% | \$28,300 | \$60,300 | \$76,400 |
| 29-0000 | Healthcare Practitioners and Technical | 39,772 | 722 | 2,229 | 1.0% | \$40,600 | \$86,000 | \$108,800 |
| 31-0000 | Healthcare Support | 27,997 | 1,121 | -307 | 1.9% | \$19,100 | \$29,000 | \$34,000 |
| 33-0000 | Protective Service | 15,289 | 661 | -510 | 0.7% | \$24,000 | \$45,400 | \$56,100 |
| 35-0000 | Food Preparation and Serving Related | 45,429 | 5,811 | -6,768 | 2.0% | \$17,600 | \$25,300 | \$29,100 |
| 37-0000 | Building and Grounds Cleaning and Maintenance | 21,930 | 1,500 | -1,092 | 0.9% | \$19,600 | \$29,200 | \$34,000 |
| 39-0000 | Personal Care and Service | 17,163 | 2,003 | -938 | 2.4% | \$18,000 | \$30,500 | \$36,800 |
| 41-0000 | Sales and Related | 64,082 | 4,066 | -3,669 | 0.0% | \$20,300 | \$45,400 | \$57,900 |
| 43-0000 | Office and Administrative Support | 87,668 | 3,726 | -4,679 | -0.2% | \$26,900 | \$42,000 | \$49,500 |
| 45-0000 | Farming, Fishing, and Forestry | 1,580 | 100 | 207 | 0.6% | \$23,400 | \$37,400 | \$44,500 |
| 47-0000 | Construction and Extraction | 32,999 | 2,034 | 1,635 | 0.6% | \$29,600 | \$46,700 | \$55,200 |
| 49-0000 | Installation, Maintenance, and Repair | 25,632 | 1,091 | 197 | 0.7% | \$30,900 | \$52,900 | \$63,900 |
| 51-0000 | Production | 26,044 | 1,596 | -2,373 | -0.1% | \$24,400 | \$42,500 | \$51,500 |
| 53-0000 | Transportation and Material Moving | 57,375 | 3,714 | 3,613 | 1.0% | \$22,000 | \$36,800 | \$44,200 |
| 00-0000 | Total - All Occupations | 654,819 | 34,111 | -6,243 | 0.8% | \$23,500 | \$54,900 | \$70,600 |

Updated March 2022